



Sales Agronomist – Alvarado, MN

MarKit County Grain, a full service grain company in Argyle and Alvarado, MN is hiring a full-time Sales Agronomist for its Alvarado, MN location.

Description

Responsible for sales of all agronomy input products including fertilizer, chemical, seed, treatment and services to producers in MCG's large customer network. Scout fields and make recommendations. Make sales calls throughout assigned territories to determine agronomy needs, create solutions, and build long term relationships with customers that will generate sales of seed, fertilizer, Ag chemicals, and agronomy services. Develop and maintain a current list of customers and prospects. Ensure proper service and time given to each customer. Utilize current marketing programs, products, services, and resources to sell agronomy products in an ethical manner. Keep current on agronomic products, trends, problems and challenges to make educated recommendations to producers. Recommend and sell products and programs to the producer within the company credit and pricing policies.

Qualifications and Preferences

- Bachelor's degree in relevant field of study or 4-5 years of experience and training
- Strong PC skills including Microsoft Office products
- Ability to communicate effectively with customers
- Ability to work well with other team members
- Ability to work extended hours as seasonal needs require

Pay & Benefits

MarKit County Grain offers very competitive compensation for the right individual including company provided health, dental and disability insurance, a well above average 401K match, paid Vacation and Sick leave, and a clean and professional office environment

Contact

If you are interested in this great opportunity with a growing company please send questions and/or a resume to jobs@markitcountygrain.com