



**2018 Discount Schedule – East (Effective 10/26/2018)**

**CORN**

Storage: 20 cents per bu thru 12/31/18

3.5 cents per bu per month

*DP Rates: Based on market conditions. Please call your local originator for current rates. Grain on DP cannot be applied to deferred sales contracts and must be sold at the nearby cash price.*

**SOYBEANS**

Storage: 25 cents per bu thru 12/31/18

4 cents per bu per month

**Drying & Shrink**

**Drying:**

1.75 cents per ½ point up to 25%

1.5 cents per ½ point over 25%

**Shrink:**

1.4% per point (.0014 per tenth)

Open Store Bu shrink and dry to 14%

DP/Spot/Contract Bu shrink and dry to 15%

**Shrink:**

1.5% per ½ point above 13%

Open Store Bu shrunk to 13%

DP/Spot/Contract Bu shrunk to 13%

**Grade Discounts**

Test Weight: 2 cents per pound under 54#

Foreign Material: 3 cents per point 3.1% to 5%  
4 cents per point over 5%

Damage: 3 cents per point 5.1% to 7%  
4 cents per point 7.1% to 10%  
5 cents per point over 10%  
Damage over 10% subject to rejection

Test Weight: 1 cent per pound under 54#

Foreign Material: Weight deduction over 1%

Damage: 2 cents per point 2% to 7%  
4 cents per point over 7%

**Grade Discounts**

Musty = 7 cents  
Sour = 10 cents  
Heating = 10 cents  
Infested = 20 cents  
COFO = 10 cents

Musty = 10 cents  
Sour = 20 cents  
Heating = 20 cents  
COFO = 10 cents  
Over 1% green/lima = 10 cents  
Splits = 1/2 cent per 5% or fraction above 20% to 35%. Above 35% subject to rejection or discount as agreed upon by FS GRAIN, LLC and Seller.

**Notes**

- Grain from fall of 2017 and prior remaining in elevator storage/DP will be charged a new minimum on 9/1/18.
- Bushels will be applied to open contracts first.
- Grain must be designated for storage or sale within 7 days of delivery. After 7 days, bushels will be put into storage where open storage rates will apply. Designation must be given to FS Grain accounting personnel.
- Spot price for bushels on hold will be the price on the day instructions are received.
- All DP state price later contracts must be signed within 30 days of last day of delivery.
- New minimums will be applied on 9/1/19 for grain delivered in the fall of 2018.

*All rates and information are subject to change without notice*