



The DTN Portal

Offer Management System with Hedging

User Manual



The DTN Portal

Today's Environment Makes it Difficult to Manage Offers

- Increased market volatility
- Frequent basis changes affecting cash offers and hedge orders
- Multiple commodities
- Un-hedge-able quantities
- Multiple locations and processes
- Too much time spent manually monitoring offers
- Too easy to miss offers and opportunities
- Offers must be tied to hedges
- Producers requiring more service, tools and convenience
- Needing to do more with less



Time to retire the static spreadsheet and yellow sticky notes?



DTN Portal User Manual Contents

- DTN Portal Overview
- Getting Started
- Setting Up Portal Preferences
- Communication Tab
- Entering Producer Offer (Admin Dashboard)
- Making An Offer (As a Producer)
- Reports Tab
- Publishing Bids (usually a separate training)

To learn more;

Click the **Help** tab from Dashboard tool bar

Or click 'Portal/Hedging' from the User Guide Topic List

The User Guide is located in the upper right hand corner of any page

Also utilize Help Tool Tips by clicking [2] buttons

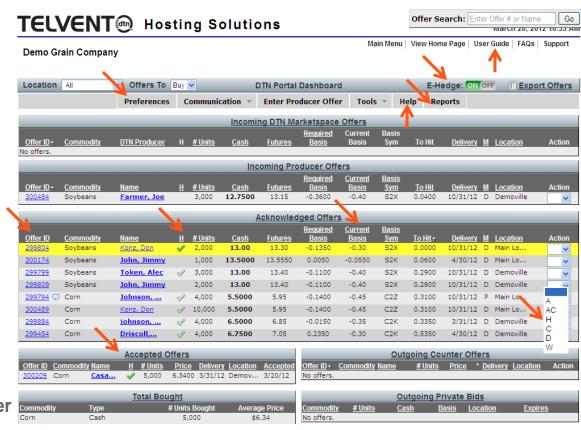
For official training or other questions, please contact Professional Services at 1-800-290-9162



Increased Management, Decreased Effort

Optimize Key Origination, Merchandising & Hedging Tasks

- Centralize all buy/sell offers in real-time with one management tool so everyone sees the same thing
- Eliminates losing offers and missed opportunities
- Multiple Authorization levels to match employee responsibilities
- Aggregates multiple Offers into a Position Report (5 pre-defined reports)
- Customizable hedging functionality
- Automatically documents detailed information of offer for both parties
- Filled & Open hedge order icons
- Required Futures price for Cash Offer hedge order synchronized with basis changes (automated cancel/replace)
- Place Hedge Orders from Dashboard
- Notification sent to producer/customer once offer has been Accepted
- Back Office Integration service available to generate contracts on demand



Centralize all offers and integrate with hedge orders



DTN Portal with Integrated Hedging

Overview

Streamlines and simplifies offer and order management while allowing customization to match any merchandiser's current process

Controlled, Customizable Hedging

- I. Hedge (Interactive) Manually initiated, hands-on order routing
 - ▶ Place hedges from Portal Dashboard, Acknowledged Offer Position Report & Finalize/Hedge button
 - Admin User has option to automatically (hands-free) Accept Offer once hedge order is filled
- E. Hedge Electronically initiated, hands-free order routing
 - Places hedge orders when switch is enabled and offer is Finalized (if hedge thresholds are met)
 - Admin User must manually (hands-on) Accept Offer once hedge order is filled
- Hedge Thresholds lets merchandiser pre-decide what size offer gets E. Hedged and the number of contracts to use when I. Hedging

Custom & Pre-defined Reports

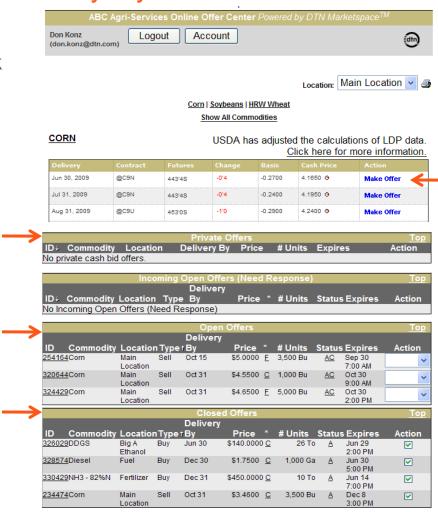
- Five pre-defined reports or Admin User can create and customize their own reports
- Acknowledged Offers Position Report automatically aggregates hedgeable &
 unhedgeable offers by commodity, symbol, offer type & price, to create hedgeable positions
- Admin User can take one Action that affects all offers in position (Hedge, Accept)



Connect & Communicate with Customers

Improve Customer Service and Build Loyalty

- Easy to use, saves time and reduces risk
- Retain valuable customers those who use it, continue to use it
- 24/7 Storefront customers make offers when its convenient for them
- Increased communication with emails and text message alerts
- Privately communicate bids and premium programs to select customers (zone bidding)
- Convenient records of offers and delivery commitments accessed by your customers
- Free account access whether they want to make transactions, or just view their phone in offers, online



Easy to use interface for customers





Getting Started

Using Your DTN Portal

ABC Agri Services

Main Menu | View Home Page | User Guide | FAQs | Support

Attention

- 1 New User Request
- 1 New Incoming Producer Offer

Content Management

- Update Your Web Site Pages
- Manage Catalog Orders
- Manage Portal Application
- Publish Cashbids
- File and Image Maintenance
- Advertisement Maintenance

Web Site Administration

- · Select New Web Site Template/ColorScheme
- Organize Dynamic Navigation Menus
- Modify DTN Menus and Quotes
- · Miscellaneous Features
- Select New Home Page Content Item
- Poll Maintenance

Update & Communicate With Web Site Users

- Email Messaging
- Text Messaging
- User Bulletin
- Message History
- Add/Update Users
- Add/Update User Groups
- Manage External Account Data Collections
- Full Site Security

Update Administrative Users

- Add/Update Administrative Users
- Add/Update Administrative User Groups

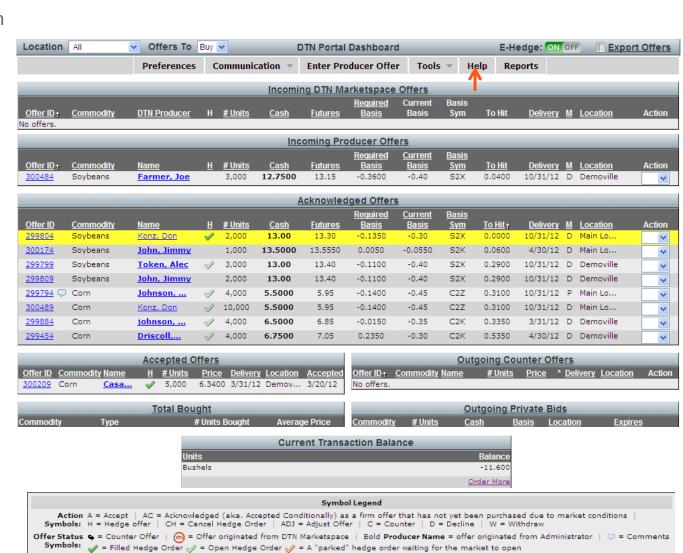
After you login with your Username & Password;

- Access your Portal via Manage Portal Application
- Quickly publish bids via a Spreadsheet Upload tool
- Spread workload while limiting access with multiple administrative levels
- Multiple alerts & email/texts notify you of;
 - New User Requests
 - New Offers
 - Offers expiring soon (72 hours)
 - Offers that have hit
 - Offers that have expired



Portal Dashboard

- Manage all your offers from all your locations, in one centralized place
- Enter Producer Offers you receive in person or over the phone as well as take Action on Incoming Producer Offers from your website.
- Learn more from Help tab
- Each category is a link to a full page display
- All Columns are sort able
- The yellow highlighted row indicates that an offer has been 'Hit'
- Filled and Open Hedge Order Icons.
- Current Transaction
 Balance also allows you to book more prepay
 transactions
- Symbol Legend at the bottom of the page



B - An offer against the basis of the bid, the difference of the bid's cash price and the price of the futures contract it is based on.

* Offer Type C - A standard offer against the cash price of the bid.

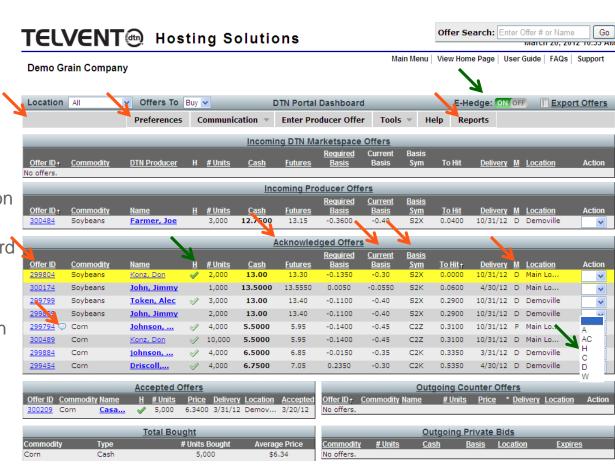
Delivery D - Delivered Method P - Pick Up Symbols: I - In Store

Symbols: F - An offer against the prices of the futures contract the bid is based on.

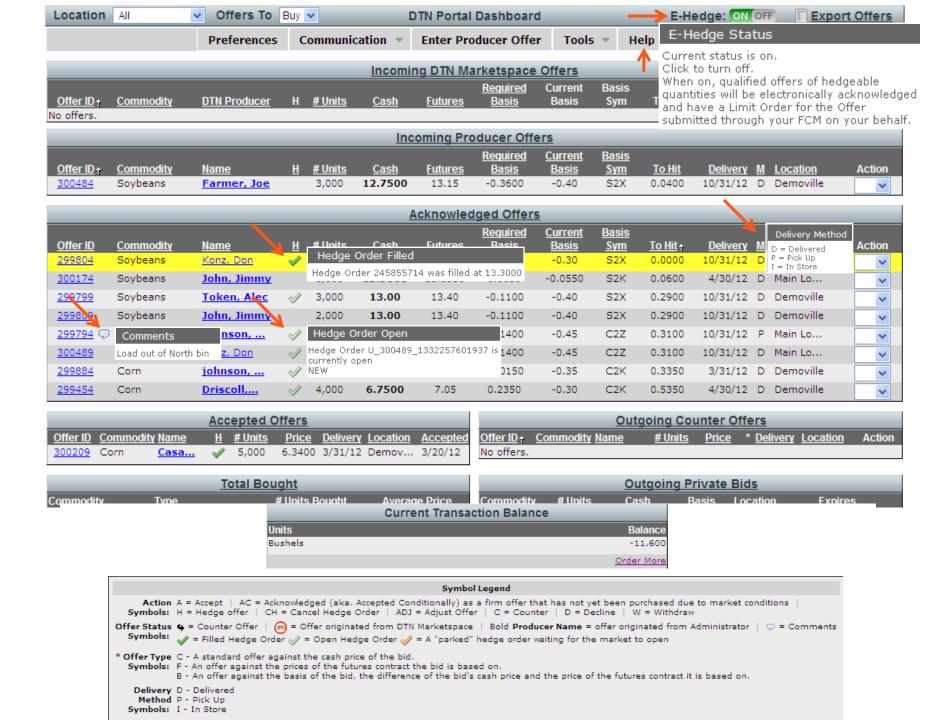
PROGRESSIVE FARMER. A TELVENT Brand

New Dashboard Features

- Task Bar appears on every page
- Additional Preferences
 - Email Notification Selection
 - Offer Expiration Defaults
 - Hedging Preferences
- Pre-defined Reports or create own
- Offer ID displayed on Dashboard
- Hover over Comment Icon to view comments of offer
- Acknowledged Offers replaces
 Accepted Conditionally Status, Action
 Pending Offers label
- Current Basis posted on Dashboard
- Basis Symbol column added
- Delivery Method icon added
- Electronic Hedging ON/OFF switch
 - Go to Preferences to customize hedging functionality
- Place Hedge Orders from Dashboard
- Filled Green Checkmark indicates that the hedge order has been filled
- Open Checkmark indicates that offer has an open order associated with it



Centralize all offers and integrate with hedge orders



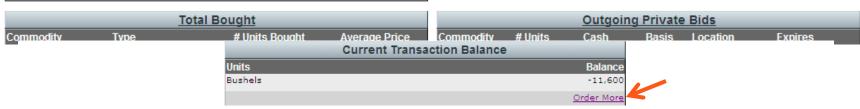


Prepay Price Plan

Monitor and Book or Renew Prepay Bushels from Portal Dashboard

	Acknowledged Offers												
Offer ID	Commodity	<u>Name</u>	<u>H</u>	# Units	<u>Cash</u>	<u>Futures</u>	Required Basis	<u>Current</u> <u>Basis</u>	<u>Basis</u> <u>Sym</u>	<u>To Hit</u> ↑	Delivery	M Location	Action
<u>299804</u>	Soybeans	Konz, Don	4	2,000	13.00	13.30	-0.1350	-0.30	S2X	0.0000	10/31/12	D Main Lo	~
300174	Soybeans	John, Jimmy		1,000	13.5000	13.5550	0.0050	-0.0550	S2K	0.0600	4/30/12	D Main Lo	~
299799	Soybeans	Token, Alec		3,000	13.00	13.40	-0.1100	-0.40	S2X	0.2900	10/31/12	D Demoville	~
299809	Soybeans	John, Jimmy		2,000	13.00	13.40	-0.1100	-0.40	S2X	0.2900	10/31/12	D Demoville	~
299794 🗩	Corn	Johnson,		4,000	5.5000	5.95	-0.1400	-0.45	C2Z	0.3100	10/31/12	P Main Lo	~
300489	Corn	Konz, Don		10,000	5.5000	5.95	-0.1400	-0.45	C2Z	0.3100	10/31/12	D Main Lo	~
<u>299884</u>	Corn	<u>johnson,</u>		4,000	6.5000	6.85	-0.0150	-0.35	C2K	0.3350	3/31/12	D Demoville	~
<u>299454</u>	Corn	<u>Driscoll,</u>	$ \checkmark $	4,000	6.7500	7.05	0.2350	-0.30	C2K	0.5350	4/30/12	D Demoville	~

Accepted Offers					<u>Ou</u>	tgoing Cοι	ınter O	<u>ffers</u>							
Offer II	<u>Commod</u>	dity <u>Name</u>	<u>H</u>	# Units	<u>Price</u>	Delivery	Location	Accepted	Offer ID †	Commodity Name	# Units	<u>Price</u>	* Delivery	Location	Action
300209	Corn	Casa	4	5,000	6.3400	3/31/12	Demov	3/20/12	No offers.						



```
Symbol Legend

Action A = Accept | AC = Acknowledged (aka. Accepted Conditionally) as a firm offer that has not yet been purchased due to market conditions | Symbols: H = Hedge offer | CH = Cancel Hedge Order | ADJ = Adjust Offer | C = Counter | D = Decline | W = Withdraw

Offer Status ← Counter Offer | ← CH = Cancel Hedge Order ← CH = ADJ = Adjust Offer | CH = Counter | D = Decline | W = Withdraw

Offer Status ← Counter Offer | ← CH = Cancel Hedge Order ← CH = ADJ = A
```



Prepay Price Plan

Monitor and Book or Renew Prepay Bushels from Portal Dashboard

TELVENT Hosting Solutions

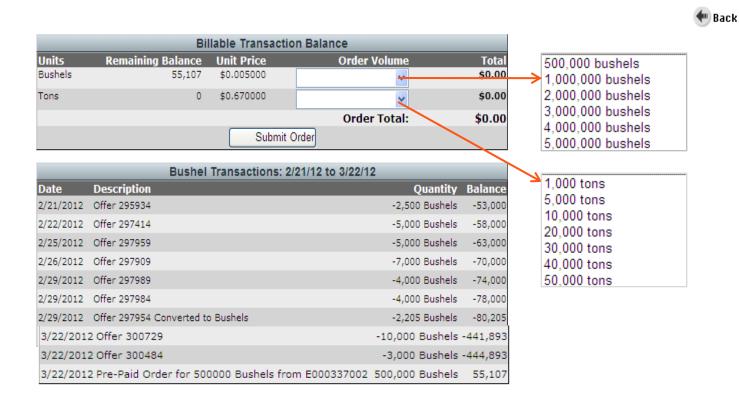
March 22, 2012 11:39 PM

Order Portal Transactions

Demo Grain Company

Create Shortcut on Main Menu

Main Menu | View Home Page | User Guide | FAQs | Support







Setting Up Portal

Setting Up the **Preferences**

Portal Dashboard



M

 View offers by individual Location or by All Locations

• View offers to 'Buy' or offers to 'Sell'.

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ABC Agri Services



			<u>Pe</u>	nding Off	<u>ers</u>	
Commodity	<u>Name</u>	<u># Units</u>	Cash	<u>Futures</u>	<u>Basis</u>	<u>To</u>
Corn	<u>Hamlet</u>	1,000	\$3.2500	\$3.6000	\$-0.4275	\$0.
Soybeans	<u>Konz</u>	1,000	-	-	\$-0.5000	
<u>Soybeans</u>	<u>Doe</u>	250	\$9.0000	\$9.5500	\$-0.5250	\$0.
Soybeans	Wett	1,200	-	\$9.5000	-	\$0.
Corn	<u>Johns</u>	2,500	\$3.7500	\$4.1000	\$-0.1325	\$0.
Corn	<u>Johns</u>	2,300	\$3.5000	\$3.9500	\$-0.1775	\$0.
Corn	<u>Tolben</u>	1,000	\$3.4900	\$3.8400	\$-0.0750	\$0.
Corn	<u>Konz</u>	4,000	-	\$4.0000	-	\$0.
Corn	Brown	1,500	\$3.7500	\$4.1000	\$0.0725	\$0.



Preferences Tab

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ABC Agri Services

M

- Setup Disclaimers and Terms & Conditions
- Select Offer Types per commodity & location
- Select Buy or Sell producer options per commodity & location
- Select **Delivery Methods** per commodity & location
- Setup who receives the email alerts per location
- Setup Hedging Defaults



			<u>Pe</u>	nding Off	<u>fers</u>	
Commodity	<u>Name</u>	<u># Units</u>	<u>Cash</u>	<u>Futures</u>	<u>Basis</u>	<u>To</u>
Corn	<u>Hamlet</u>	1,000	\$3.2500	\$3.6000	\$-0.4275	\$0.
<u>Soybeans</u>	<u>Konz</u>	1,000	-	-	\$-0.5000	
<u>Soybeans</u>	<u>Doe</u>	250	\$9.0000	\$9.5500	\$-0.5250	\$0.
<u>Soybeans</u>	<u>Wett</u>	1,200	-	\$9.5000	-	\$0.
Corn	<u>Johns</u>	2,500	\$3.7500	\$4.1000	\$-0.1325	\$0.
Corn	<u>Johns</u>	2,300	\$3.5000	\$3.9500	\$-0.1775	\$0.
Corn	<u>Tolben</u>	1,000	\$3.4900	\$3.8400	\$-0.0750	\$0.
Corn	Konz	4,000	-	\$4.0000	-	\$0.
Corn	<u>Brown</u>	1,500	\$3.7500	\$4.1000	\$0.0725	\$0.



Additional Preferences

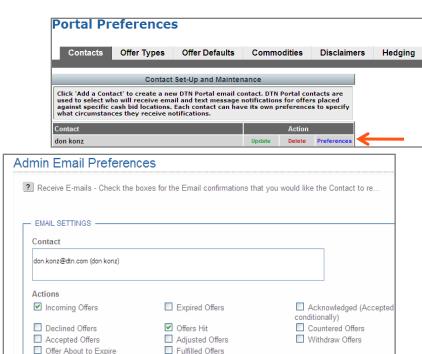
Email Notifications and Offer Expiration Default

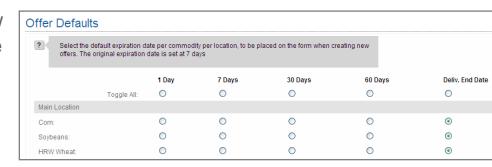
Email Notification Preferences

- From Contacts tab, go to contact 'Preferences'
- Set Email notifications per Admin User or for all Admin Users
- Set Email notifications per Producer or for all Producers

Offer Expiration Default

- From New Offer Defaults tab, select how long you want the default expiration date to extend past the date the offer is being submitted
- Selecting 'Delivery End Date' would be equal to a 'Good Till Cancel'



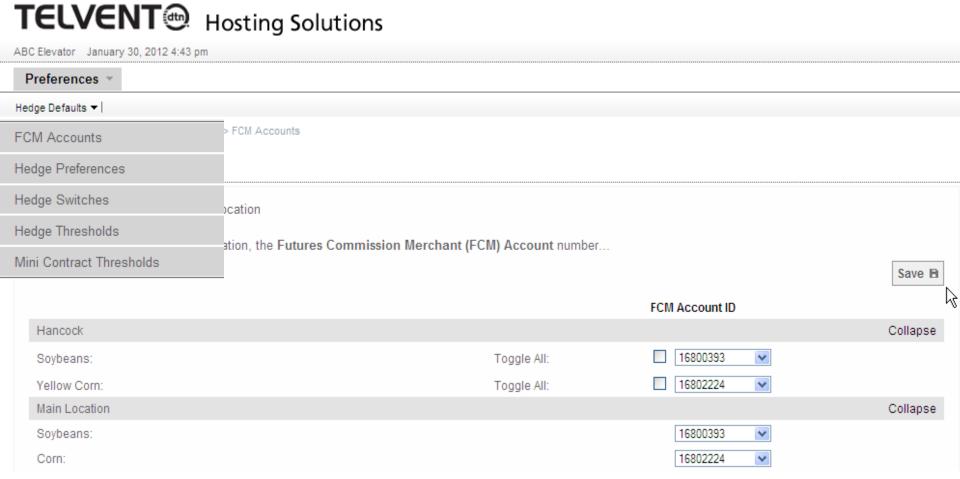




Hedge Defaults

FCM Account Setup per Location per Commodity

You must setup the four different Hedge Defaults before Hedging will be activated (Mini Contracts is optional)





Hedge Defaults

Hedge Preferences & Hedge Thresholds

Hedge Order Adjustment

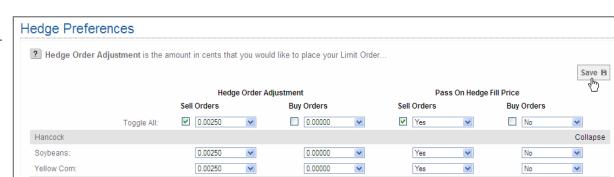
 Amount in cents that you would like to adjust your hedge order below the producers offer to sell, or above offer to buy

Pass on Hedge Fill Price

 If the order is filled at higher price then required by the offer, the higher price can be passed on to Producer.
 Great to use for 'at the market' sells

Hedge Thresholds

- Min/Offer Minimum size of an offer that will be E. Hedged
 - Also used to determine number of contracts for I.Hedging
 - I.Hedge will override threshold
- Max/Offer Max size of an offer that can be E. Hedged
 - Max is 9X Min/Offer to prevent fatfinger errors
 - I.Hedge will override threshold
- Max/Day Max number of units that can be E. Hedged during day session is 200X Max/Offer
- Max/Night Max number of units that can be E. Hedged during night session is 200X Max/Offer





Hedge Defaults

Hedge Switches



- Auto Cancel/Replace Hedge Orders
 - Enable Auto Cancel/Replace/Accepted Offers
 - Acknowledged Offers are automatically cancelled and replaced with new orders if an basis or offer adjustment is made
 - Enable Producers to Adjust offers
- Interactive Hedge (hands-on)
 - Enable auto Acceptance of hedged offers
 - Enable use of mini-contracts
- Electronic Hedge (hands-free)
 - Enables ON/OFF switch on Dashboard
 - Enable use of mini-contracts
- Hedge Order Expiration Default
 - Day Order
 - Future will have a Recurring Day Order (like a Good Till Date)
- Pass On Hedge Fill Price
 - Enable Price Rounding
- Enable Electronic Position Balance
 - Automatically reads Acknowledge Position Report Balances before determining whether a new offer needs to be E. Hedged



Hedge Switches

? Select the features you would like to have enabled/disabled for hedging operations.

AUTO CANCEL REPLACE HEDGE ORDERS

- Properties of the portal to automatically commended Offers will allow the portal to automatically commended.
- ☑ Enable Auto Cancel/Replace Hedged Orders for Accepted Offers.
- Allow Producers to Adjust Offers.

- INTERACTIVE HEDGE (I. HEDGE) -

- ? Interactive Hedge (I. Hedge) allows you to initiate the manual placement of a Limit Order for an offer ...
- ☑ Enable Auto Acceptance of Manually Hedged Orders.
- Use Mini Contracts.

ELECTRONIC HEDGE (E. HEDGE)

- ? Enabling Electronic Hedge (E.Hedge) will activate the E. Hedge ON/OFF switch of the Portal Dashboard.
- ☑ Enable Electronic Hedge (E. Hedge).
- ✓ Use Mini Contracts.

HEDGE ORDER EXPIRATION

- Pledge Orders will be created as DAY Orders. They will remain in effect until the Exchange closes ...
- DAY Order

PASS ON HEDGE FILL PRICE ROUNDING

- ? If you have turned on the Pass On hedge Fill Price in the Hedge Preferences section, ..
- Enable Pass On Hedge Fill Price Round Down for Buy Offers.
- Enable Pass On Hedge Fill Price Round Up for Sell Offers.

- ELECTRONIC POSITION BALANCE

- Place of the Electronic Position Balance for the Acknowledged Offer Position Report, ...
- Enable Electronic Balancing of Hedge Position.





Communication Tab

From Portal Dashboard



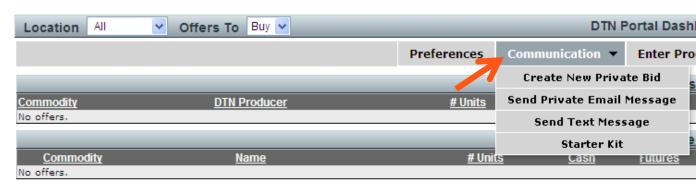
Pending Offe

Communication Tab

- Send Private Emails
- Send Text Messages
- Access promotional material for your portal in the Starter Kit
- Allows you to send
 Private Cash or Basis
 Bids to Groups or
 Individuals (zone
 bidding)

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Commodity	<u>Name</u>	<u># Units</u>	<u>Cash</u>	<u>Futures</u>
Corn	<u>Hamlet</u>	1,000	\$3.2500	\$3.6000
<u>Corn</u>	<u>Tolben</u>	1,000	\$3.4900	\$3.8400
<u>Corn</u>	Brown	1,500	\$3.7500	\$4.1000
<u>Corn</u>	<u>Johns</u>	2,500	\$3.7500	\$4.1000
<u>Corn</u>	<u>Tolben</u>	5,000	\$3.7500	\$4.1000
<u>Corn</u>	<u>Smith</u>	2,500	\$3.7500	\$4.1000
<u>Corn</u>	<u>Konz</u>	4,000	-	\$4.0000
<u>Soybeans</u>	Wett	1,200	-	\$9.5000

Private Bids Page



		Priv	ate Cash Bid	1		
Location:	Demoville V			Bid Type:	Buy 🕶	
Commodity:	Corn		Publishe	ed Bid For:	Apr 15, 2010 💌	
Offer Type:	Basis-Only V					
Price:	\$-0.3500			Quantity:		
Units:	Bushels 🕶			Contact:		ī
Delivery Method:	Delivered 🕶					
, Delivery:		04/01/2010	1 🚃			
	04/20/2010	04/15/2010 5 PN				
Send To:	Users 🕶			Members:	Alfala, Al Browm, James Brown, Charlie Brown, James Darren, Thomas	
Comments:						<u>^</u>

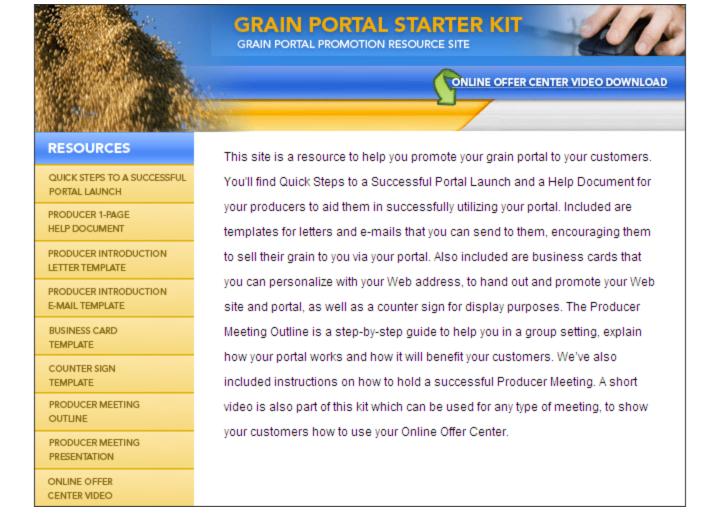
Cancel

Submit



Starter Kit

 This page provides you with material to help promote your new portal







Enter Producer Offer

From the Admin Dashboard on behalf of Producer

Enter Producer Offers



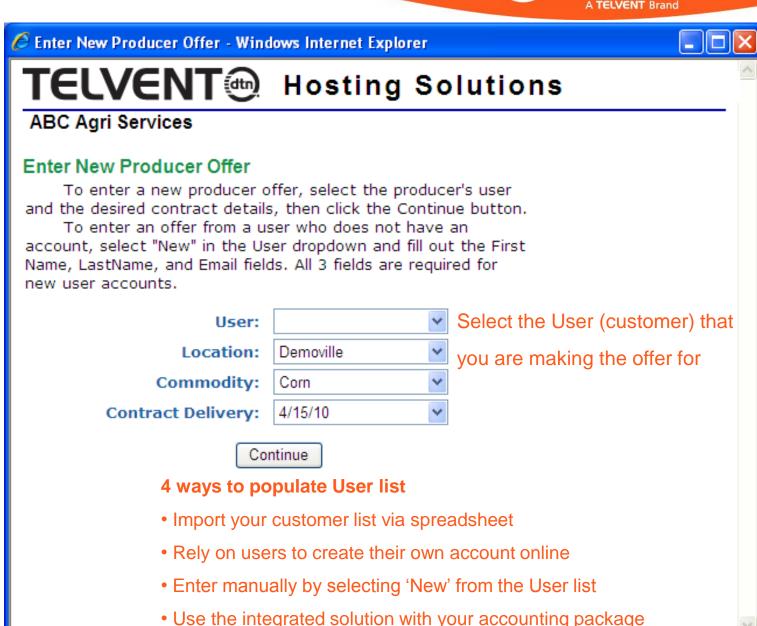
Enter offers into the Portal by clicking the Enter Producer Offer tab

TELVENT Hosting Solutions

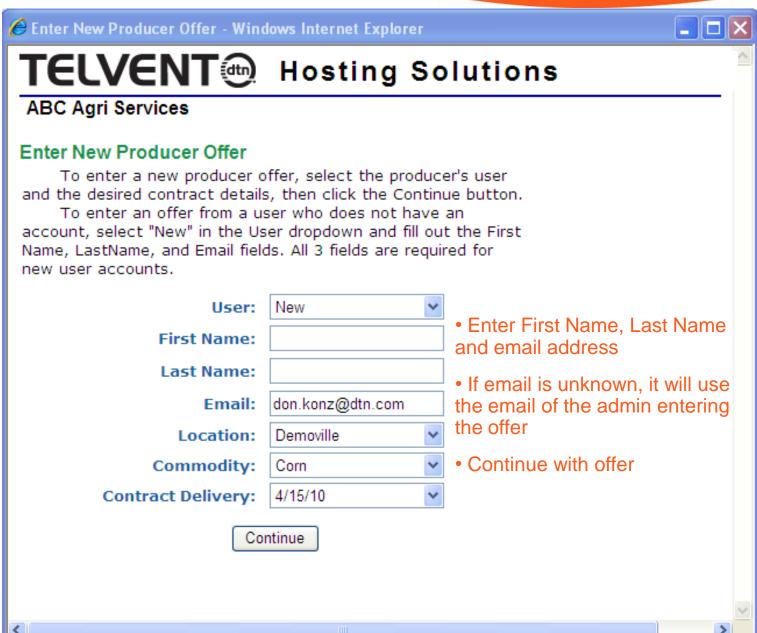


			<u>P</u> €	nding Off	<u>ers</u>	
Commodity	<u>Name</u>	<u># Units</u>	<u>Cash</u>	<u>Futures</u>	<u>Basis</u>	To
Corn	<u>Hamlet</u>	1,000	\$3.2500	\$3.6000	\$-0.4275	\$0.
Soybeans	<u>Konz</u>	1,000	-	-	\$-0.5000	
Soybeans	<u>Doe</u>	250	\$9.0000	\$9.5500	\$-0.5250	\$0.
Soybeans	Wett	1,200	-	\$9.5000	-	\$0.
Corn	<u>Johns</u>	2,500	\$3.7500	\$4.1000	\$-0.1325	\$0.
Corn	<u>Johns</u>	2,300	\$3.5000	\$3.9500	\$-0.1775	\$0.
Corn	<u>Tolben</u>	1,000	\$3.4900	\$3.8400	\$-0.0750	\$0.
Corn	Konz	4,000	-	\$4.0000	-	\$0.





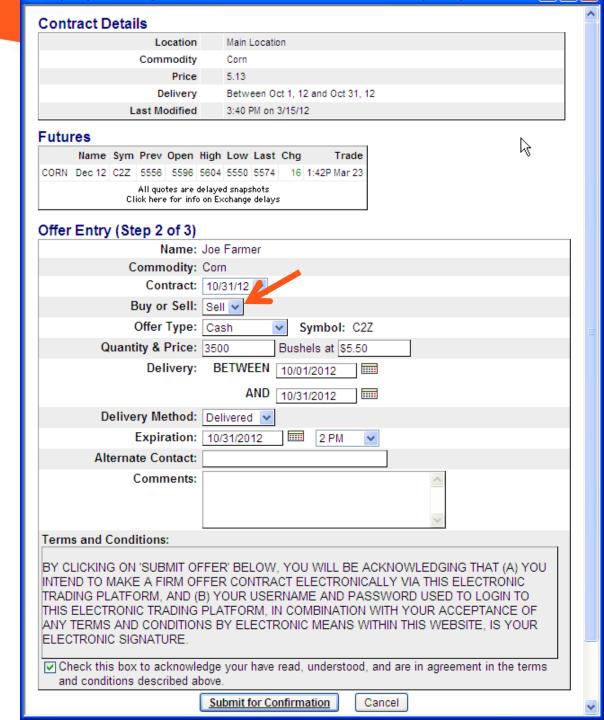




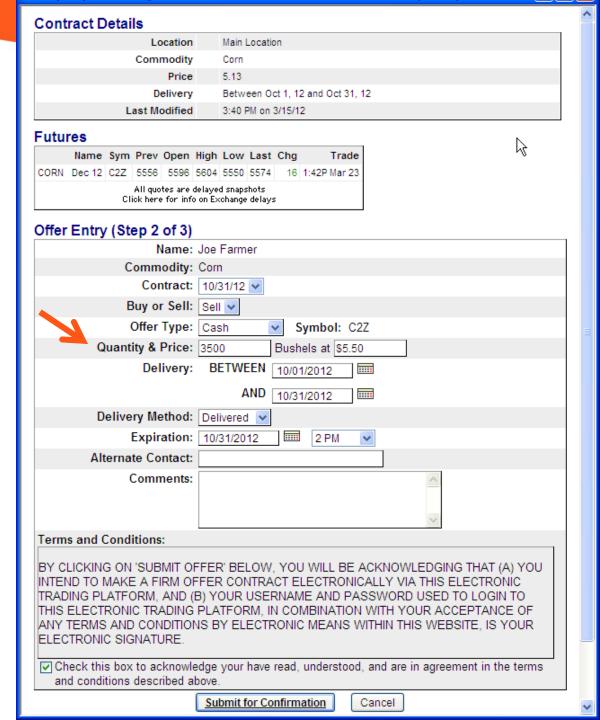




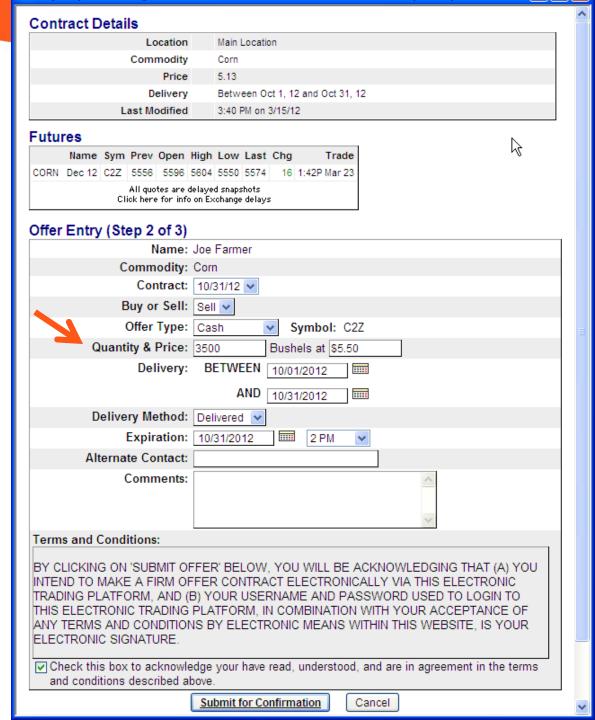
- Select Offer Type
 - Cash
 - Futures Only
 - Basis Only



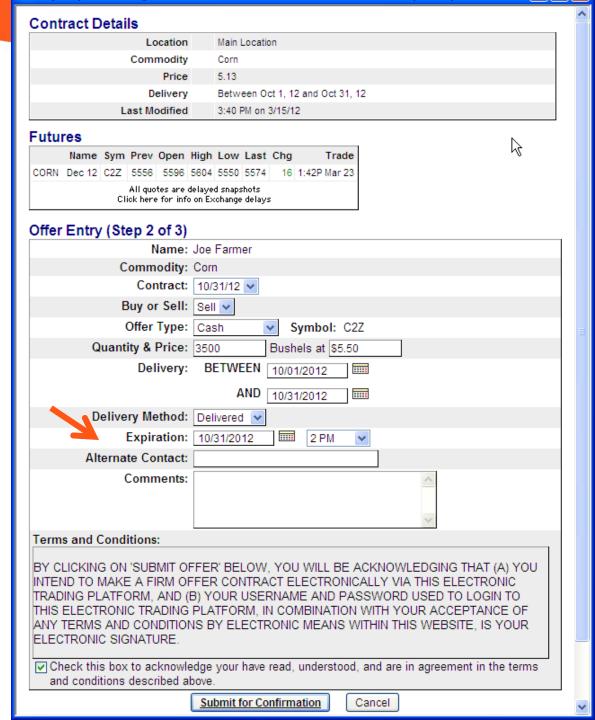
- Select Offer Type
 - Cash
 - Futures Only
 - Basis Only
- Enter Quantity



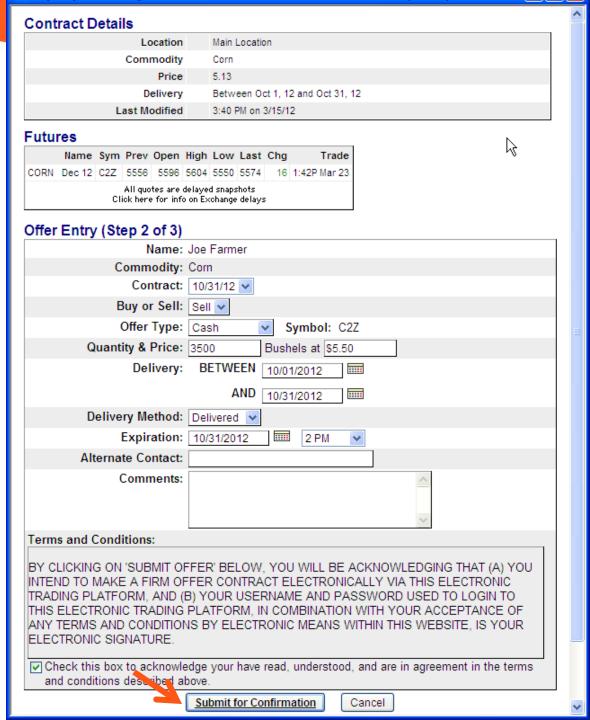
- Select Offer Type
 - Cash
 - Futures Only
 - Basis Only
- Enter Quantity
- Set Offer Price
 - Field will display current posted price of offer type selected.
 - Enter Offer price
 - You can enter a 1 if making an 'at the market' offer.
 - Quantity must be above Min Hedge Threshold
 - Pass On Fill switch enabled.



- Select Offer Type
 - Cash
 - Futures Only
 - Basis Only
- Enter Quantity
- Set Offer Price
 - Field will display current posted price of offer type selected
 - Enter Offer price
 - You can enter a 1 if making an 'at the market' offer.
 - Quantity must be above Min Hedge Threshold
 - Pass On Fill switch enabled.
- Set Expiration
 - Default is 7 days from the day that the offer is being submitted
 - Customizable Offer Expiration Default setting (ex. End of delivery period)



- Select Offer Type
 - Cash
 - Futures Only
 - Basis Only
- Enter Quantity
- Set Offer Price
 - Field will display current posted price of offer type selected
 - Enter Offer price
 - You can enter a 1 if making an 'at the market' offer.
 - Quantity must be above Min Hedge Threshold
 - Pass On Fill switch enabled.
- Set Expiration
 - Default is 7 days from the day that the offer is being submitted
 - Customizable Offer Expiration Default setting (ex. End of delivery period)
- Submit for Confirmation





Integrated Hedging

Increase Efficiency and Eliminate Slippage

- Integrated Hedging allows you to Finalize, Acknowledge and Hedge Offer in one step, based on Admin User Authorization level
 - Write Offer Admin
 - Can only Finalize Offer
 - Will be E. Hedged if switch ON
 - Portal Admin
 - Finalize Offer
 - Will be E. Hedged if switch ON
 - Finalize and Acknowledge
 - Offer goes directly to Acknowledged Offer status
 - Never E. Hedged
 - Hedge Admin
 - Finalize Offer
 - Will be E. Hedged if switch ON
 - Finalize and Acknowledge
 - Same as Portal Admin
 - Finalize, Acknowledge & I. Hedge offer in one step



Confirmation Email



New Offer 237929 Confirmation

Joe Smith [DTNMarketspace@dtn.com]

Sent: Fri 4/9/2010 10:27 PM

To: ODon Konz

You and the Producer will each receive an email or text message confirming the offer

Original Offer Details					
Offer ID:	237929				
Customer ID:					
Producer Contact:	Joe Smith				
Agribusiness Name:	Grain Company of America				
Agribusiness Location:	Demoville				
Status:	Original				
Commodity:	Corn				
Buy or Sell:	Sell				
Offer Type:	Cash				
Price:	\$3.7500				
Quantity:	2500 Bushels				
Delivery Method:	Delivered				
Delivery Timeframe:	Oct 1, 2010 to Oct 31, 2010				
Offer Expires:	Oct 31, 2010 2:00 PM				
Offer Date:	Apr 9, 2010 10:26 PM				
Comments: Created by Site Administrator.					

NOTICE: This email message is for the sole use of the intended recipient(s) and may contain confidential and privileged information. Any unauthorized use, disclosure or distribution is prohibited. If you are not the intended recipient, please contact the sender by reply email and destroy all copies of the original message. This communication is governed by the DTN Disclaimer set out at http://agnews.dtn.com/MarketspaceDisclaimer.cfm.

The offer will appear in the Incoming Producer Offer section.

Offers that your producers submit from your website will also appear here as well if E.Hedge is OFF and offer is below threshold The Alert pane will notify you of any new events in your portal that need attention. It has the same Open, Dismiss, Snooze and time

Attention



1 New User Request 1 Incoming Offer Open Item Dismiss 15 Minutes Snooze

Main Menu

Offer Search: Enter Offer # or Name

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Demo Grain Company

interval features as MS Outlook

Location All Offers To Buy V **DTN Portal Dashboard** E-Hedge: ON OFF Export Offers Preferences Communication **Enter Producer Offer** Tools Help Reports Incoming DTN Marketspace Offers Current Basis Required

Offer ID †	<u>Commodity</u>	DTN Producer	н	# Units	<u>Cash</u>	<u>Futures</u>	<u>Basis</u>	Basis	Sym	To Hit	<u>Delivery</u> <u>M</u>	<u>Location</u>	Action
No offers.													
					Inc	omina Pro	ducer Offe	ers					
					1110				Di-				
0.55							Required	Current	<u>Basis</u>				
Offer ID ↑	Commodity	<u>Name</u>	<u>H</u>	# Units	<u>Cash</u>	<u>Futures</u>	<u>Basis</u>	<u>Basis</u>	<u>Sym</u>	<u>To Hit</u>	<u>Delivery</u> <u>M</u>	<u>Location</u>	Action
300484	Soybeans	Farmer, Joe		3,000	12.7500	13.15	-0.3600	-0.40	S2X	0.0400	10/31/12 D	Demoville	~
					A	cknowled	iged Offers	<u>5</u>					
							Required	Current	Basis				
Offer ID	Commodity	<u>Name</u>	<u>H</u>	# Units	<u>Cash</u>	<u>Futures</u>	Basis	Basis	Sym	To Hit↑	Delivery M	Location	Action
<u>299804</u>	Soybeans	Konz, Don	1	2,000	13.00	13.30	-0.1350	-0.30	S2X	0.0000	10/31/12 D	Main Lo	~
300174	Soybeans	John, Jimmy		1,000	13.5000	13.5550	0.0050	-0.0550	S2K	0.0600	4/30/12 D	Main Lo	~
299799	Soybeans	Token, Alec	4	3,000	13.00	13.40	-0.1100	-0.40	S2X	0.2900	10/31/12 D	Demoville	~
299809	Soybeans	John, Jimmy		2,000	13.00	13.40	-0.1100	-0.40	S2X	0.2900	10/31/12 D	Demoville	~
299794 💭	Corn	Johnson,	4	4,000	5.5000	5.95	-0.1400	-0.45	C2Z	0.3100	10/31/12 P	Main Lo	~
300489	Corn	Konz, Don	4	10,000	5.5000	5.95	-0.1400	-0.45	C2Z	0.3100	10/31/12 D	Main Lo	~
299884	Corn	johnson,	1	4,000	6.5000	6.85	-0.0150	-0.35	C2K	0.3350	3/31/12 D	Demoville	~
299454	Corn	Driscoll,	1	4,000	6.7500	7.05	0.2350	-0.30	C2K	0.5350	4/30/12 D	Demoville	~

300174	Soybeans	John, Jinniy		1,000	13.3000	13.3330	0.0030	-0.0330	JZK	0.0000	4/30/12	. D Main Lo	
299799	Soybeans	Token, Alec	4	3,000	13.00	13.40	-0.1100	-0.40	S2X	0.2900	10/31/12	D Demoville	~
299809	Soybeans	John, Jimmy		2,000	13.00	13.40	-0.1100	-0.40	S2X	0.2900	10/31/12	D Demoville	~
299794	Corn	Johnson,		4,000	5.5000	5.95	-0.1400	-0.45	C2Z	0.3100	10/31/12	P Main Lo	~
300489	Corn	Konz, Don		10,000	5.5000	5.95	-0.1400	-0.45	C2Z	0.3100	10/31/12	D Main Lo	~
299884	Corn	johnson,		4,000	6.5000	6.85	-0.0150	-0.35	C2K	0.3350	3/31/12	D Demoville	~
299454	Corn	Driscoll,	V	4,000	6.7500	7.05	0.2350	-0.30	C2K	0.5350	4/30/12	D Demoville	~
		Accepted C	ffers						Out	going Cou	unter Off	<u>ers</u>	
Offer ID	Commodity Name	H # Units	Price	Deliver	y Location	Accepted	Offer ID †	Commodity	Name	# Units	Price '	* Delivery Location	Action
200200	Corp Corp	. F 000	6 240	0 2/21/1	2 Domesii	2/20/12	No offers						

300209 Corn	Casa 🖋	5,000 6.3400 3/31/12	Demov 3/20/12	No offers.						
		<u>Total Bought</u>				Outgoii	<u>ng Private</u>	Bids		
Commodity	Туре	# Units Bought	Average Price	Commodity	# Units	<u>Cash</u>	<u>Basis</u>	Location	<u>Expires</u>	
Corn	Cash	5,000	\$6.34	No offers.						

Incoming Producer Offers that are not 'at the money' (To Hit @ 0) should be 'Acknowledged' as a firm offer (AC) or Hedged (H) This will move them to Acknowledged Offers where they will be monitored for you. The Incoming Offer Alert will then disappear An email will automatically be sent to you and the producer notifying you that the offer has been acknowledged as AC

TELVENT Hosting Solutions

Units

5,000

Offer Search: Enter Offer # or Name Go

* Delivery Location

Action

Expires

Demo Grain Company

Commodity Name

Casa...

Corn

300209

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			_										
Location	All	✓ Offers To	Buy	~		TN Portal	Dashboard	d		E-He	edge: ON	OFF Expo	rt Offers
		Preferences	C	ommunic	cation 🔻	Enter Pro	ducer Offe	r Tools	. — Н	elp Rej	ports		
					Incomi	ng DTN Ma	rketspace						
Offer ID+	Commodity	DTN Producer	н	# Units	Cash	Futures	<u>Required</u> Basis	Current Basis	Basis Sym	To Hit	Dolivory	M Location	Action
No offers.	Commodity	<u>DTN FTOducer</u>	-"	# UIIILS	Casii	<u>rutures</u>	<u>Dusis</u>	Dusis	Sylli	TOTAL	Delivery	M LOCATION	ACTION
					Inc	omina Pro	ducer Offe	ers					
							Required	Current	Basis				
Offer ID †	Commodity	<u>Name</u>	<u>H</u>	# Units	<u>Cash</u>	<u>Futures</u>	Basis	Basis	Sym	To Hit	<u>Delivery</u>	M Location	Action
300484	Soybeans	Farmer, Joe		3,000	12.7500	13.15	-0.3600	-0.40	S2X	0.0400	10/31/12	D Demoville	~
					,	\ aknowled	land Offer						AC
					<u>E</u>	acknowled	lged Offers		- ·				Н
Offer ID	Commodity	Name	н	# Units	Cash	Futures	Required Basis	<u>Current</u> Basis	Basis Sym	To Hit +	Delivery	M Location	C
299804	Soybeans	Konz, Don	<u></u>	2,000	13.00	13.30	-0.1350	-0.30	S2X	0.0000	10/31/12	D Main Lo	D ON
300174	Soybeans	John, Jimmy		1,000	13.5000	13.5550	0.0050	-0.0550	S2K	0.0600	4/30/12	D Main Lo	~
299799	Soybeans	Token, Alec	1	3,000	13.00	13.40	-0.1100	-0.40	S2X	0.2900	10/31/12	D Demoville	~
299809	Soybeans	John, Jimmy		2,000	13.00	13.40	-0.1100	-0.40	S2X	0.2900	10/31/12	D Demoville	~
299794 💭	Corn	Johnson,	1	4,000	5.5000	5.95	-0.1400	-0.45	C2Z	0.3100	10/31/12	P Main Lo	~
300489	Corn	Konz, Don	4	10,000	5.5000	5.95	-0.1400	-0.45	C2Z	0.3100	10/31/12	D Main Lo	~
299884	Corn	johnson,	1	4,000	6.5000	6.85	-0.0150	-0.35	C2K	0.3350	3/31/12	D Demoville	~
299454	Corn	Driscoll,	V	4,000	6.7500	7.05	0.2350	-0.30	C2K	0.5350	4/30/12	D Demoville	~
		Assentad O	66 a v =						0::4	anima Co	untar Off-		
		Accepted Of	ners						Out	going Col	unter Offe	15	

Offer ID † Commodity Name

No offers.

Units

Price

]	<u> Fotal Bought</u>				<u>Outgoir</u>	ng Private	Bids
Commodity	Туре	# Units Bought	Average Price	Commodity	# Units	<u>Cash</u>	<u>Basis</u>	Locatio
Corn	Cash	5,000	\$6.34	No offers.				

Accepted

Delivery Location

6.3400 3/31/12 Demov... 3/20/12

The Portal will manage in real-time, how close the offers are to hitting and keep the Futures required of cash offers in sync with your website basis changes.

Likewise, when a hedge order is associated with the offer, it will keep the hedge order in sync with any changes to the offer as well, including the required Futures price of the offer

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Accepted Offers

5,000

Commodity Name

Casa...

Corn

Offer Search: Enter Offer # or Name Go

Demo Grain Company

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Outgoing Counter Offers

Price Price

* Delivery Location

Action

Expires

Units

Location	All	✓ Offers To	Buy	~		DTN Portal	Dashboard	d		E-H	ledge: ON	OFF E	xport Offers
		Preferences	C	ommuni	cation 🔻	Enter Pro	ducer Offe	r Tools	5 ▼ Н	elp Re	ports		
					Incomi	ng DTN Ma	arketspace	Offers					
Office ID	C	DTN Decduses		#11-24-	Cook	Fortunan	Required	Current	Basis	To Hit	Deliver	III Laantina	Antina
Offer ID 1 No offers.	Commodity	DTN Producer	Н	# Units	<u>Cash</u>	<u>Futures</u>	<u>Basis</u>	Basis	Sym	10 HIL	Delivery	M Location	Action
110 0110101													
					Inc	coming Pro	oducer Offe						
077 ID							<u>Required</u>	Current	<u>Basis</u>				
Offer ID †	Commodity	<u>Name</u>	<u>H</u>	# Units	<u>Cash</u>	<u>Futures</u>	<u>Basis</u>	<u>Basis</u>	Sym	<u>To Hit</u>	Delivery	M Location	Action
300484	Soybeans	Farmer, Joe		3,000	12.7500	13.15	0.3600	-0.40	S2X	0.0400	10/31/12	D Demovill	e <u>~</u>
						Acknow	iged Offers						
						ACKITON / 20			Dania				
Offer ID	Commodity	Name	н	# Units	Cash	Futures	Required Basis	Current Basis	<u>Basis</u> Sym	To Hit ↑	Delivery	M Location	Action
299804	Soybeans	Konz, Don	<u></u>	2,000	13.00	13.30	-0.1350	-0.30	S2X	0.0000	10/31/12	D Main Lo	
300174	Soybeans	John, Jimmy		1,000	13.5000	13.5550	0.0050	-0.0550	S2K	0.0600	4/30/12	D Main Lo	
299799	Soybeans	Token, Alec	4	3,000	13.00	13.40	-0.1100	-0.40	S2X	0.2900	10/31/12	D Demovill	
299809	Soybeans	John, Jimmy		2,000	13.00	13.40	-0.1100	-0.40	S2X	0.2900	10/31/12	D Demovill	e 🔻
<u>299794</u> 🗩	Corn	<u>Johnson,</u>	1	4,000	5.5000	5.95	-0.1400	-0.45	C2Z	0.3100	10/31/12	P Main Lo	
300489	Corn	Konz, Don		10,000	5.5000	5.95	-0.1400	-0.45	C2Z	0.3100	10/31/12	D Main Lo	
299884	Corn	johnson,	4	4,000	6.5000	6.85	-0.0150	-0.35	C2K	0.3350	3/31/12	D Demovill	e 🔻
299454	Corn	<u>Driscoll,</u>	\triangleleft	4,000	6.7500	7.05	0.2350	-0.30	C2K	0.5350	4/30/12	D Demovill	e v

Offer ID † Commodity Name

No offers.

		Total Bought				Outgoir	ng Private	Bids	
Commodity	Туре	# Units Bought	Average Price	Commodity	# Units	<u>Cash</u>	<u>Basis</u>	Location	
Corn	Cash	5,000	\$6.34	No offers.					

Accepted

Delivery Location

3/31/12 Demov... 3/20/12

The 'To Hit' column will read '0' and the offer will be highlighted in yellow when it has been reached. If a hedge order is associated with the offer, the checkmark will 'fill in', indicating it has filled. The Hedge Admin will also receive an email/text of the filled order. You will also receive an email/text alert. The producer **will not be notified** of his offer hitting until you take the Action to Accept (A) the offer

TELVENT Hosting Solutions

Offer Search: Enter Offer # or Name Go

Demo Grain Company

Corn

Cash

5,000

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Location	All	✓ Offers To	Buy	~		OTN Portal	Dashboard	d		E-He	edge: 이	OFF	Ⅲ Ex	port Offers
		Preferences	C	Communi	cation 🔻	Enter Pro	oducer Offe	r Tools	. ▼ He	elp Rep	orts			
					Incomi	ng DTN Ma	arketspace	Offers						
Offer ID †	Commodity	DTN Producer	н	# Units	<u>Cash</u>	<u>Futures</u>	<u>Required</u> <u>Basis</u>	Current Basis	Basis Sym	To Hit	Deliver	y <u>M</u> <u>L</u>	Location	Action
					Inc	oming Pro	oducer Offe	ers						
Offer ID †	Commodity	<u>Name</u>	<u>H</u>	# Units	Cash	<u>Futures</u>	Required Basis	Current Basis	Basis Sym	To Hit	Deliven		ocation	Action
300484	Soybeans	Farmer, Joe		3,000	12.7500	13.15	-0.3600	-0.40	S2X	0.0400	10/31/12	2 D E	Demoville	~
					<u> </u>	Acknowled	dged Offers	<u>5</u>						
Offer ID 299804	Commodity Soybeans	<u>Name</u> Konz, Don	<u>н</u>	# Units 2,000	<u>Cash</u> 13.00	Futures 13.30	Required Basis -0.1350	Current Basis -0.30	Basis Sym S2X	<u>To Hit</u> †	<u>Deliver</u> 10/31/12		Location Main Lo	Action
300174	Soybeans	John, Jimmy		1,000	13.5000	13.5550	0.0050	-0.0550	S2K	0.0600	4/30/12	2 D N	Main Lo	Α 🗸

		Accepted Of	fers						Out	going Co	unter Offers		
200 104		<u>DIIDCOIIIII</u>	~	.,000	017 500	7.00	0.2550	0.50	CER	0.0000	.,00,12	Demovine	
299454	Corn	Driscoll,	1	4,000	6.7500	7.05	0.2350	-0.30	C2K	0.5350	4/30/12 D	Demoville	~
299884	Corn	johnson,	4	4,000	6.5000	6.85	-0.0150	-0.35	C2K	0.3350	3/31/12 D	Demoville	~
300489	Corn	Konz, Don		10,000	5.5000	5.95	-0.1400	-0.45	C2Z	0.3100	10/31/12 D	Main Lo	~
299794 🗩	Corn	Johnson,		4,000	5.5000	5.95	-0.1400	-0.45	C2Z	0.3100	10/31/12 P	Main Lo	D 🐷
299809	Soybeans	John, Jimmy		2,000	13.00	13.40	-0.1100	-0.40	S2X	0.2900	10/31/12 D	Demoville	ADJ✓
299799	Soybeans	Token, Alec		3,000	13.00	13.40	-0.1100	-0.40	S2X	0.2900	10/31/12 D	Demoville	AC C
300174	Soybeans	John, Jimmy		1,000	13.5000	13.5550	0.0050	-0.0550	S2K	0.0600	4/30/12 D	Main Lo	A
299804	Soybeans	Konz, Don	/	2,000	13.00	13.30	-0.1350	-0.30	S2X	0.0000	10/31/12 D	Main Lo	~
OHO! ID	Commodity	<u>ituine</u>		<u>// Ullita</u>	Cusii	<u>r utur c s</u>	<u>Dusis</u>	<u>Dusis</u>	Jynn	10 mm	DCIIVETY III	Locuton	Action

Offer ID Cor	<u>nmodity Name</u>	<u>H</u>	<u># Units</u>	<u>Price</u>	<u>Delivery</u>	Location	<u>Accepted</u>	Offer ID ↑	Commodity Name	<u># Units</u>	<u>Price</u>	* <u>Delivery</u>	Location	Actio
300209 Co	rn <u>Casa</u>	4	5,000	6.3400	3/31/12	Demov	3/20/12	No offers.						
		<u>I</u>	otal Bou	<u>ight</u>						Outgoing F	rivate	<u>Bids</u>		
Commodity	Туре			# Units E	Bought	Averag	je Price	Commodit	y # Units	Cash	Basis	Location	Expire	<u>s</u>

\$6.34

No offers.

To insure that you actually want to Accept this offer and purchase the commodity, click 'OK'

If you have the Auto Accept feature enabled from the Preferences > Hedging > Hedge Defaults > Hedge Switches, the offer will automatically be Accepted once the hedge order is filled

TELVENT® Hosting Solutions

Total Bought

Units Bought

5,000

Average Price

\$6.34

Offer Search: Enter Offer # or Name Go

March Zu. Zuiz Tu.33 AM

Demo Grain Company

Commodity

Corn

Type

Cash

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Outgoing Private Bids

Basis

Location

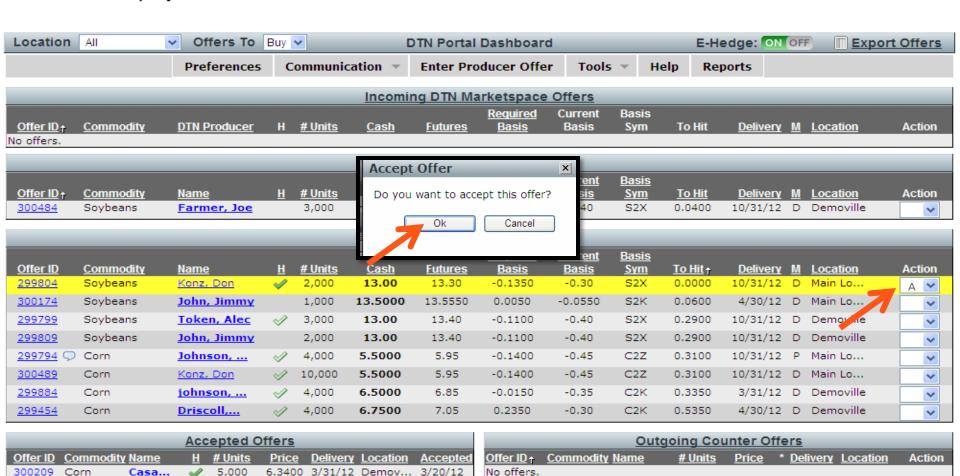
Expires

Cash

Units

Commodity

No offers.



Once the offer is Accepted, you and the producer will be alerted via email/text message.

The offer will move from Acknowledged Offers to Accepted Offers and the status will change from AC to A on the Producer side. All these actions will be automatically documented in the offer history and available for future reference for both parties to see.

TELVENT Hosting Solutions

Konz, Don

johnson, ...

Driscoll,...

Accepted Offers

Offer Search: Enter Offer # or Name Go

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v

Main Lo...

3/31/12 D Demoville

4/30/12 D Demoville

10/31/12 D

Demo Grain Company

300489

299884

299454

Corn

Corn

Corn

Location	All	✓ Offers To	Buy	~		TN Portal	Dashboard	d		E-H	edge: ON	OFF	Expo	rt Offers
		Preferences	C	ommuni	cation 🔻	Enter Pro	ducer Offe	r Tools	. ▼ Не	elp Rej	ports			
					Incomir	ng DTN Ma	rketspace	Offers						
							Required	Current	Basis					
Offer ID ↑	Commodity	DTN Producer	Н	# Units	<u>Cash</u>	<u>Futures</u>	<u>Basis</u>	Basis	Sym	To Hit	<u>Delivery</u>	M	<u>Location</u>	Action
No offers.														
					Inc	oming Pro	ducer Offe	ers						
							Required	Current	Basis					
Offer ID ↑	Commodity	<u>Name</u>	<u>H</u>	# Units	<u>Cash</u>	<u>Futures</u>	Basis	Basis	Sym	To Hit	Delivery	<u>M</u>	Location	Action
300484	Soybeans	Farmer, Joe		3,000	12.7500	13.15	-0.3600	-0.40	S2X	0.0400	10/31/12	D	Demoville	~
					_									
					<u> </u>	cknowled	lged Offers	<u> </u>						
							Required	<u>Current</u>	<u>Basis</u>					
Offer ID	<u>Commodity</u>	<u>Name</u>	<u>H</u>	<u># Units</u>	<u>Cash</u>	<u>Futures</u>	<u>Basis</u>	<u>Basis</u>	<u>Sym</u>	<u>To Hit</u> ↑	<u>Delivery</u>	M	<u>Location</u>	Action
299804	Soybeans	Konz, Don	4	2,000	13.00	13.30	-0.1350	-0.30	S2X	0.0000	10/31/12	D	Main Lo	~
300174	Soybeans	John, Jimmy		1,000	13.5000	13.5550	0.0050	-0.0550	S2K	0.0600	4/30/12	D	Main Lo	~
299799	Soybeans	Token, Alec		3,000	13.00	13.40	-0.1100	-0.40	S2X	0.2900	10/31/12	D	Demoville	~
299809	Soybeans	John, Jimmy		2,000	13.00	13.40	-0.1100	-0.40	S2X	0.2900	10/31/12	D	Demoville	•
299794 🗩	Corn	Johnson,	4	4,000	5.5000	5.95	-0.1400	-0.45	C2Z	0.3100	10/31/12	Р	Main Lo	~

Offer ID	Commodit	y <u>Name</u>	<u>H</u>	# Units	<u>Price</u>	Delivery	Location	Accepted	Offer ID +	Commodity Name	# Units	<u>Price</u>	* Delivery Location	Action
300209	Corn	Casa	4	5,000	6.3400	3/31/12	Demov	3/20/12	No offers.					
			<u>I</u>	otal Bou	<u>ught</u>					<u>0</u>	utgoing Pr	<u>ivate E</u>	<u>sids</u>	

5.95

6.85

7.05

-0.1400

-0.0150

0.2350

-0.45

-0.35

-0.30

C2Z

C2K

C2K

0.3100

0.3350

0.5350

Outgoing Counter Offers

5.5000

6.5000

6.7500

10,000

4,000

4,000

<u>Total Bought</u>					Outgoing Private Bids				
Commodity	Туре	# Units Bought	Average Price	Commodity	# Units	<u>Cash</u>	<u>Basis</u>	Location	Expires Page 1
Corn	Cash	5,000	\$6.34	No offers.					

If offers are about to expire or the producer wants price or quantity changed: Adjust an Acknowledged Offer on behalf of the producer by selecting ADJ in the Action pick list.

You can allow producers to adjust their own offers if you choose, from the **Preferences > Hedging > Hedge Defaults > Switches**.



Offer Status Symbols: 🗣 = Counter Offer | 🧓 = Offer originated from DTN Marketspace | Bold Producer Name = offer originated from Administrator | 👽 = Comments 🥒 = Filled Hedge Order 🥢 = Open Hedge Order 🎸 = A "parked" hedge order waiting for the market to open * Offer Type Symbols: C - A standard offer against the cash price of the bid. F - An offer against the prices of the futures contract the bid is based on. B - An offer against the basis of the bid, the difference of the bid's cash price and the price of the futures contract it is based on.



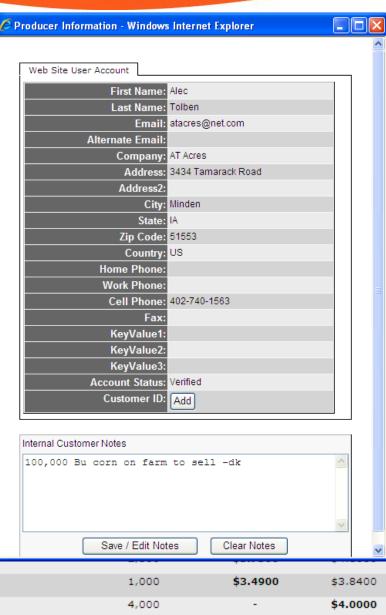
Internal Notes

- The producer initiated a conversation with you by submitting an offer online, when it was convenient for him
- electronic offer and click the producer's name to pull up his account information so you can follow up in regards to other opportunities & plans
- Utilize the Internal
 Customer Notes to
 communicate
 customer intentions
 with your internal staff
 and increase service
 capacity

Corn



Brown



\$3.7500

1,500

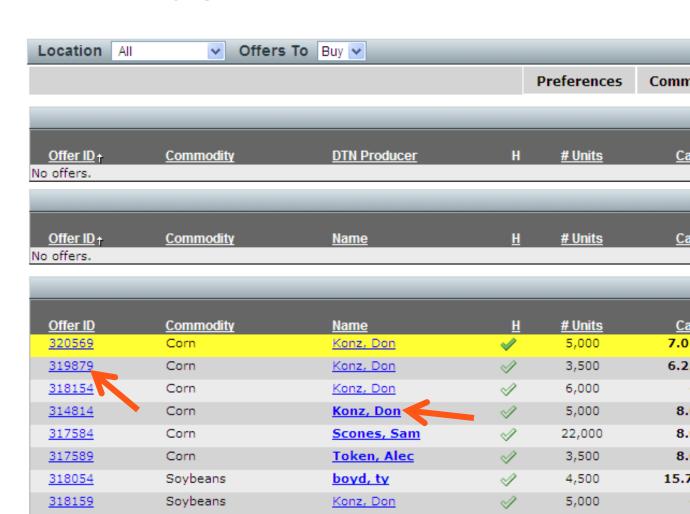
\$4,1000



TELVENT Hosting Solutions

ABC Grain Company

- To view Offer Detail
 History from dashboard, click on the Offer ID
- The Producers
 name will be **bold**when you have
 entered an offer on
 behalf of the
 producer
- Offers the producers submit from your website are not





Documented History

Renew Expired Offers and View Offer Detail History

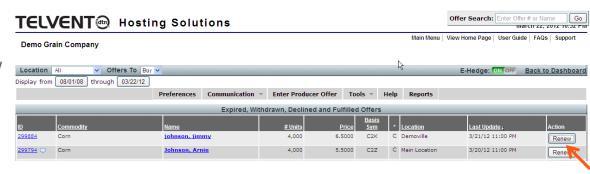
Offer Detail History

- Access by clicking Offer ID from Dashboard & full page displays
- Compact and easy to follow
- Adjust Offer Form models Make Offer Form
- All offer changes are listed in red print
- Integrated Hedge Data is recorded in Agribusiness view
- An email/text will be sent to you and your customer when ever there is an adjustment

Easily 'Renew' Expired Offers

- Expired & Withdrawn Offers now listed by last update
- Click 'Renew' button to repopulate Make Offer form
- Re-Submit Offer







Producer

Total

Administrator

100,265 18,208

118,473

13

16

Go Offer Search: Enter Offer # or Name TELVENT Hosting Solutions April 13, 2010 4:18 PM **ABC Agri Services** Main Menu | View Home Page | User Guide | FAQs | Support Display from 01/01/10 through 04/13/10 Delivered & Un-Delivered 💌 M Back Delivered Status: Delivered Only CSV / Excel Location All **Accepted Offers** Un-Delivered Only Delivered & Un-Delivered Name # Units Price **Delivery By** Delivered? Location Accepted Action 2 \$3.1075 Apr 15 10 Apr 4 10 (9:53 PM) 237804 Corn Tolben, Alec Demoville Tolben, Alec 5 \$3.1100 Apr 15 10 Apr 5 10 (8:49 PM) 237809 Corn Demoville ٧ 237939 Soybeans Tolben, Alec 1,000 \$9.1300 Apr 30 10 Demoville Apr 13 10 (2:39 PM) v 237934 Corn Tolben, Alec 2,500 \$3.1750 Apr 30 10 Dem 237889 Soybeans Doe, Jamie 250 \$9.0000 Apr 30 10 Demo • Full page view of Accepted Offers \$3.6000 237139 Corn Konz, Don 5,000 May 31 10 237854 Corn 2,000 \$3.5000 Apr 15 10 Brown, James Demo · Select the date range that you 237849 Corn Wett, Chris 1,000 \$3,4900 Apr 15 10 Demo want to view Alfala, Al Corn 1,500 \$3.5000 Oct 31 10 Demo You can mark the offers that have \$3,2500 May 31 10 Corn Browm, James 4,000 Demo been Delivered Corn Konz, Don 100,000 \$-0.4000 Oct 31 10 Omal \$3.2300 Corn Darren, Thomas 15 Jun 30 10 Demo

237864 237859 237744 237789 237799 Corn Johns, Jimmy 1 \$3.1150 Apr 15 10 Demoville Apr 4 10 (9:52 PM) \$3.7625 Mar 31 10 (4:38 PM) 237739 Corn Norag, Brad 1,000 Oct 31 10 Demoville ٧ 237249 100 \$3.2500 Apr 30 10 Demoville Mar 30 10 (9:57 AM) Corn Brown, James v 237254 \$3,2050 May 31 10 Mar 30 10 (9:57 AM) Corn Konz, Don 100 Demoville Update Delivery Status Displaying Offers 1-16 of 16

Cor Cor Cor Soy

		Total Bought	
Commodity	Туре	# Units Bought	Average Price
Corn	Cash	15,223	\$3.41
Corn	Futures-Only	2,000	\$3.63
Corn	Basis-Only	100,000	(\$0.40)
orn	Total Units	117,223	-
oybeans	Cash	1,250	\$9.10
oybeans	Total Units	1,250	-
		Total Sold	
Commodity	Туре	# Units Sold	Average Price
othing sold.			

Name

Tolben, Alec

Tolben, Alec

Tolben, Alec

Tolben, Alec

Doe, Jamie

Konz, Don

Wett, Chris

Alfala, Al

Konz, Don

Brown, James

Browm, James

Darren, Thomas

Johns, Jimmy

Norag, Brad

Brown, James

Type

Cash

Type

Offers Entered By

Futures-Only Basis-Only

Konz, Don

Delivered & Un-Delivered

Delivered Only

Corn

Soybeans

Soybeans

Un-Delivered Only Delivered & Un-Delivered Display from 01/01/10

through 04/13/10

Units

2

5

1,000

2,500

250

5,000

2,000

1,000

1,500

4,000

100,000

15

1

Accepted Offers

Delivery By

Apr 15 10

Apr 15 10

Apr 30 10

Apr 30 10

Apr 30 10

May 31 10

Apr 15 10

Apr 15 10

Oct 31 10

May 31 10

Oct 31 10

Jun 30 10

Apr 15 10

Delivered? Location

Demoville

Units Bought

15,223

2,000

100,000

1,250

Units Sold

Offers Accepted

Omaha

Omaha

Price

\$3.1075

\$3.1100

\$9.1300

\$3.1750

\$9.0000

\$3,6000

\$3.5000

\$3,4900

\$3.5000

\$3,2500

\$-0.4000

\$3.2300

\$3.1150

Producer and entered by Administrator

View Total Bought or Sold and Average Price

View Total Units transacted that were entered by

Total Bought

Total Sold

Total Units Transacted

ABC Agri Services

Delivered Status:

Location All

237804

237809

237939

237934

237889

237139

237854

237849

237864

237859

237744

237789

237799

237739

237249

237254

Commodity

Corn

Corn

Corn

Soybeans

Commodity

Producer Administrator

Total

Nothing sold.

Accepted

Apr 4 10 (9:53 PM)

Apr 5 10 (8:49 PM)

Apr 13 10 (2:39 PM)

Apr 13 10 (2:38 PM)

Apr 9 10 (11:39 PM)

Apr 7 10 (1:49 PM)

Apr 7 10 (1:45 PM)

Apr 7 10 (1:43 PM)

Apr 7 10 (1:19 PM)

Apr 7 10 (1:18 PM)

Apr 5 10 (8:52 PM)

Apr 5 10 (8:49 PM)

Apr 4 10 (9:52 PM)

Mar 31 10 (4:38 PM)

Mar 30 10 (9:57 AM)

Mar 30 10 (9:57 AM)

13

16

Offer Search:	Enter	Offer	

or Name

April 13, 2010 4:18 PM

Go

Back

Action

٧

v

v

v

v

v

¥

v

v

Y

v

v

100,265

18,208

118,473

Update Delivery Status

Average Price

\$3.41

\$3.63

(\$0.40)

\$9.10

Average Price

Bushels

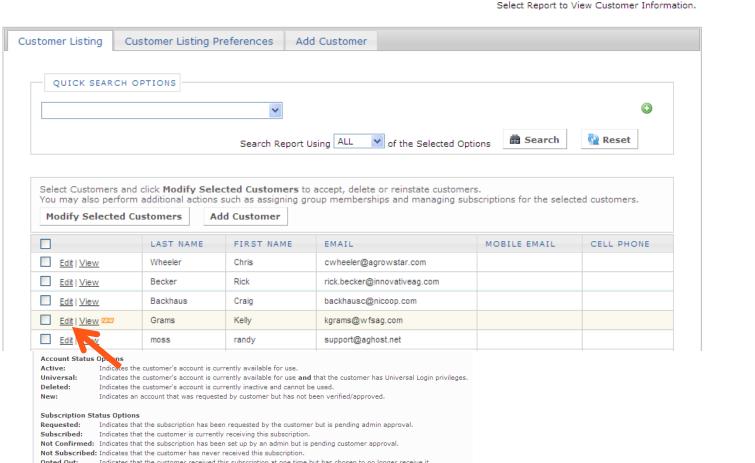
Displaying Offers 1-16 of 16

CSV / Excel

Main Menu | View Home Page | User Guide | FAQs | Support

When you highlight an item in the Admin Alert Pane and then click Open Item, it will take you to the item. In this case, a New User Request





Once an Alerted item is addressed, the Alert will disappear.

Manage Customer

Notification Preferences Import/Export Registration Fields Manage Customers Manage Groups Customer Listing Customer Listing Preferences Edit Customer Add New Customer LOGIN Username* kgrams Password* ••••• Universal Login R Generate Password CONTACT INFO First Name* Kelly Last Name* Grams Address City Storden State Zip Code* 56174 Email* kgrams@wfsag.com Phone **Mobile Phone** Text Message Address Select Provider... SUBSCRIPTION Subscribe To Our Bulletin Receive Daily Cash Bid Email **Receive Daily Futures Text** Messages ** Subscribe to Online Offer Center 🗸 🔞 ** Text messaging charges may be applied by your cellular provider. Delete Account ✓ Update & Accept Customer X Cancel ✓ Update Customer

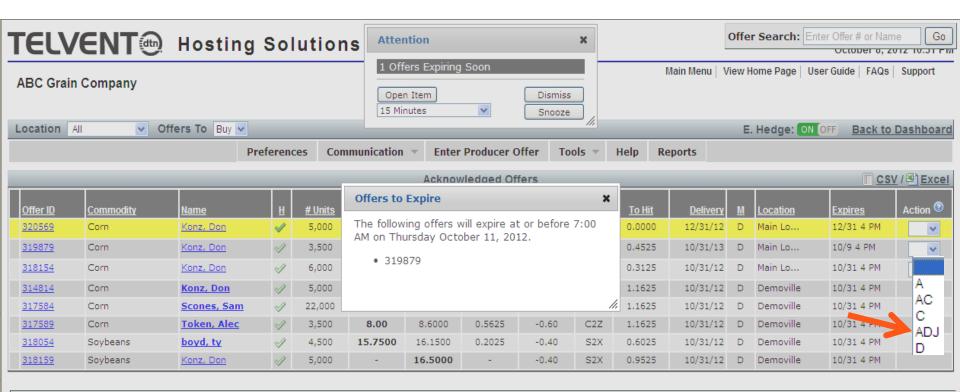


72 Hour Expiration Alert

The Expiration Alert notifies you every morning of Offers that will expire in next 72 hours.

Opening the item will list the offer ID#'s

You can easily find these offers in the Acknowledged Offers full page view and Adjust them if necessary









Making An Offer

From the Producer Side (website)

Producer Access



- Producers can access your Portal from your website's Cash Bids page.
- They will need to create an account if you haven't done it for them

ABC Grain Company Online Offer Center Powered by DTN Portal®								
Username	Password			TELVENT				
			Buy or	Sell Online				
Login Click Forgo	here to request a username & password. htyour username? Forgot your password?	K	M	Get the Best Prices				
			M	Save Valuable Time				

Corn | Soybeans | HRW Wheat Show All Commodities

CORN

USDA has adjusted the calculations of LDP data.

Location: Main Location

Click here for more information.

Delivery	Cash Price	Futures Month	Futures Price	Futures Change	Basis
Oct 31, 2012	7.0175 😘	@C2Z	741'8	-6'2	-0.4000
Nov 30, 2012	7.0575 G	@C2Z	741'8	-6'2	-0.3600
	7.0175 😉	@C3H	741'8	-6'6	-0.4000
	6.9875 9	@C3H	741'8	-6'6	-0.4500
	6.9875 😉	@C3H	741'8	-6'6	-0.4300
	6.9100 9	@C3K	737'0	-6'6	-0.4600
	5.7500 ூ	@C3Z	624'0	-0'2	-0.4900
Oct 31, 2013	5.7600 ©	@C3Z	624'0	-0'2	-0.4800

Price as of 10/08/12 12:55PM CDT.

Select the futures or basis month to view Futures contract information.

Refresh for current price.

Cash Bids are subject to change without notice.

9 - Mouse over for last update

Create Account Form



Create Account

- You will have total control over who you allow to access your Portal
- They can also register for your Cash Bid Emails or Text Messaging of bids here as well

Enter your 10 digit phone number (without dashes or spaces) and select your provider.

OR

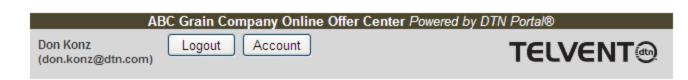
If you know your full mobile text address, please enter it here.

* Username			
* Password			
* Re-Enter Password			
First Name			
Last Name			
Company			
Address			
Address2			
Country	United States		
City			
State	Nebraska 💌		
Zip Code			
Home Phone			
Work Phone			
Cell Phone			
* <u>Text Message Address</u>		Select provider	~
Fax		Select provider Alltel	
Subscribe To O	our Bulletin 🔽	AT&T ChatMobility	
Subscribe to web site a	nd DTN promotions	Fido Nex-Tech	
Receive Daily Cash Bi	d Text Messages	Nextel Rogers	
* Email		Sasktel Mobility Sprint	
Free DTN Snapsho	ot eNewsletter	T-Mobile	
-	uired Field essaging fees will apply.	Telus Mobility ThumbCellular Unicel US Cellular	
Submit Request	Cancel Request	Verizon Viaero Virgin Mobile	



Make Offer

- We have many different Cash Bid displays to choose from
- Once logged in the producer can make an offer by clicking
 Make Offer next to the Delivery period of his choice



Corn | Soybeans | HRW Wheat Show All Commodities

CORN

USDA has adjusted the calculations of LDP data.

Click here for more information.

Location:

Main Location

Delivery	Cash Price	Futures Month	Futures Price	Futures Change	Basis	Action
Oct 31, 2012	7.0175 9	<u>@C2Z</u>	741'8	-6'2	-0.4000	Make Offer
Nov 30, 2012	7.0575 😉	@C2Z	741'8	-6'2	-0.3600	Make Offer
	7.0200 ூ	@C3H	742'0	-6'4	-0.4000	Make Offer
Jan 31, 2013	6.9700 😉	@C3H	742'0	-8'4	-0.4500	Make Offer
Feb 28, 2013	6.9900 😉	@C3H	742'0	-6'4	-0.4300	Make Offer
Mar 31, 2013		<u>@C3K</u>	737'0	-6'8	-0.4600	Make Offer
Sep 30, 2013	5.7500 ூ	@C3Z	624'0	-0'2	-0.4900	Make Offer
Oct 31, 2013	5.7800 O	@C3Z	624'0	-0'2	-0.4800	Make Offer

Price as of 10/08/12 12:57PM CDT.

Select the futures or basis month to view Futures contract information.



- Some Agribusinesses choose to add an additional Disclaimer prior to the Producer completing the Make Offer form
- Disclaimers can be added form the Dashboards by going to Preferences > Disclaimers



Contract Details

Location	Main Location
Commodity	Corn
Price	7.0175
Delivery	Between Dec 1, 12 and Dec 31, 12
Last Modified	10:32 AM on 10/3/12

Futures

	Name	Sym	Prev	Open	High	Low	Last	Chg	Trade
CORN	Mar 13	@C3H	7484	7472	7482	7404	7416	- 66	12:48P Oct 08
All quotes are delayed snapshots Click here for info on Exchange delays									

Disclaimer (Step 1 of 3)

BY CLICKING "MAKE OFFER" ABOVE, YOU WILL BE MAKING A FIRM OFFER TO SELL THE SPECIFIED COMMODITY TO DEMO GRAIN COMPANY AND/OR ITS AFFILIATES, ON THE TERMS AND CONDITIONS SPECIFIED WITHIN THIS OFFER SUBMISSION PROCEDURE. ONCE PLACED, DEMO GRAIN COMPANY HAS THE RIGHT TO ACCEPT OR REJECT YOUR OFFER, OR TO ALLOW YOUR OFFER TO EXPIRE. YOU HAVE THE RIGHT TO CANCEL YOUR OFFER PRIOR TO ITS ACCEPTANCE BY DEMO GRAIN COMPANY BY UTILIZING THE CANCELLATION OPTION PROVIDED ON THIS ELECTRONIC TRADING PLATFORM. HOWEVER, ACCEPTANCE OF YOUR OFFER ON OR BEFORE THE TIME OF ITS EXPIRATION OR BEFORE NOTICE OF YOUR CANCELLATION IS RECEIVED BY DEMO GRAIN COMPANY, WILL RESULT IN THE CREATION OF A VALID CONTRACT ENFORCEABLE AGAINST YOU FOR THE SALE OF THE SPECIFIED COMMODITY IN ACCORDANCE WITH THE SPECIFIED TERMS AND CONDITIONS WITHIN THIS OFFER

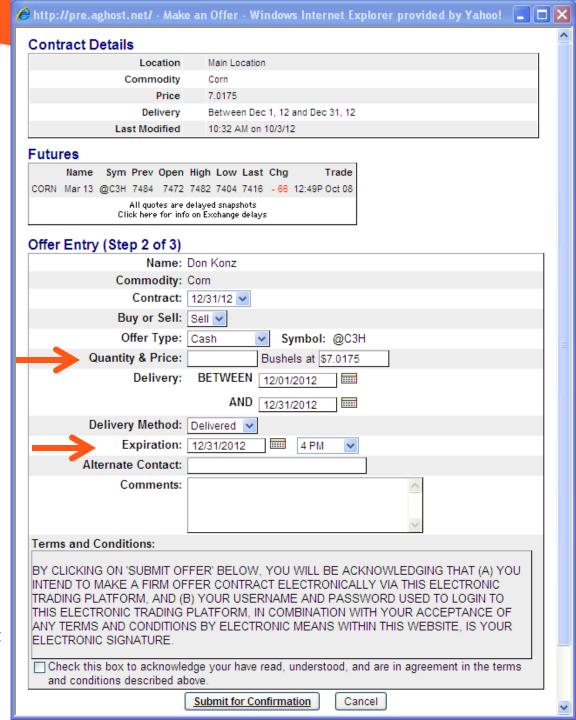
Continue

Cancel



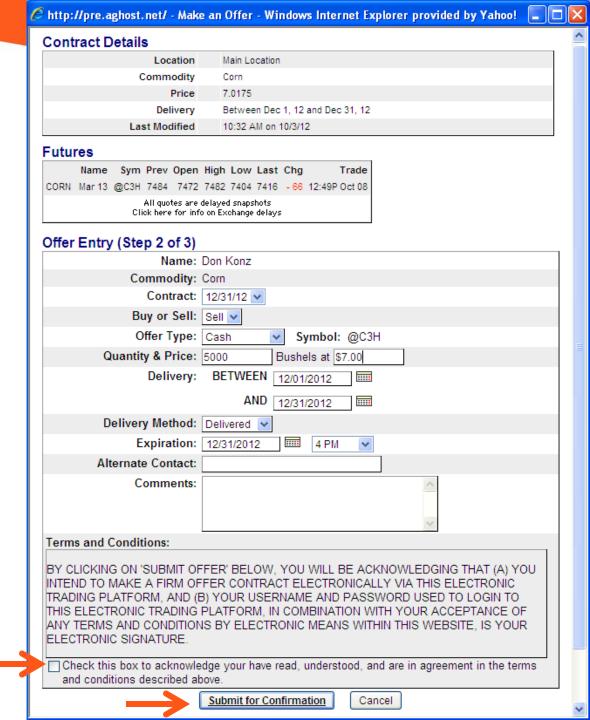
- Make Offer form is same as you use
- Producer just needs to;
 - Select Offer Type, if different
 - Enter Quantity & Price
 - Select Delivery Method, if different
 - Set Expiration Date

- Offers to sell 'at the market' can be made by:
 - Having the Pass On Fill switch enabled
 - Entering a price of 1
 - Or any price below the market
 - The fill price will become the offer price



Once selections are made;

- Agree to Terms & Conditions
- Submit for Confirmation





 Producer will then confirm and Finalize his offer



http://pre.aghost.net/ - Make an Offer - Windows Internet Explorer provided by Yahoo!



Contract Details

Location	Main Location
Commodity	Corn
Price	7.0175
Delivery	Between Dec 1, 12 and Dec 31, 12
Last Modified	10:32 AM on 10/3/12

Futures

	Name	Sym	Prev	Open	High	Low	Last	Chg	Trade
CORN	Mar 13	@C3H	7484	7472	7482	7404	7416	- 66	12:51P Oct 08
All quotes are delayed snapshots Click here for info on Exchange delays									

Confirm Offer (Step 3 of 3)

Name: Don Konz Commodity: Corn Contract: 12/31/12 Buy or Sell: Sell Offer Type: Cash Symbol: @C3H Quantity & Price: 5000 Bushels at \$7.00 Delivery: Between Dec 1, 2012 and Dec 31, 2012 Delivery Method: Delivered (CIF) Expiration: Dec 31, 2012 4 PM Alternate Contact: Comments:



Finalize Offer

Back

Cancel





- Offer ID# will be assigned
- Confirmation emails & text
 will be sent to both parties
- You will receive the offer in the Incoming Producer Offers section of your Portal Dashboard if E.Hedge is OFF.
- If E.Hedge is ON, and the offer quantity is above your Min.
 Hedge Threshold, it will be electronically Acknowledged and a hedge order placed
- You and the producer will be able to monitor his offer and have complete documentation by clicking the Offer ID to view the Offer History

figure in the properties of the provided by Yahoo! | http://pre.aghost.net/ - Make an Offer - Windows Internet Explorer provided by Yahoo!



Contract Details

Location	Main Location
Commodity	Corn
Price	7.0175
Delivery	Between Dec 1, 12 and Dec 31, 12
Last Modified	10:32 AM on 10/3/12

Futures

	Name	Sym	Prev	0pen	High	Low	Last	Chg	Trade				
CORN	Mar 13	@C3H	7484	7472	7482	7404	7416	- 66	12:51P Oct 08				
	All quotes are delayed snapshots Click here for info on Exchange delays												

Offer Completed





Close Window



Offer Monitor

- When logged in, the producer will be able to monitor their offers by scrolling down below your Cash Bids
- Private Offers where a private bid from you would appear
- Incoming Open Offers where a counter offer from you would appear
- Open Offers There are 2 different Statuses of Open Offers

308089 Corn

Main Location Sell

Oct 31

O = an Open Offer that has not been Acknowledged by you yet.

AC = Open Offer that has been Acknowledged by you or has been electronically Acknowledged as a firm offer, like the one we just placed

	Private Offers Top												
‡	Commodity	Location	Type	Delivery By	Price		# Units	Expires	Action				
Priva	ate Cash Bid (Offers.											

			Top									
ID+	Commodity	Location	Type Delivery By	Price		# Units	Status Expires	Action				
No Inco	No Incoming Open Offers (Need Response)											

								/		
				Open	Offers					Top
ID+	Commodity	Location	Type	Delivery By	Price		# Units	Status	Expires	Action
320569	Corn	Main Location	Sell	Dec 31	\$7.0100	<u>C</u>	5,000 Bu	<u>AC</u>	Dec 31 4:00 PM	~
319879	Corn	Main Location	Sell	Oct 31	\$6.2500	<u>C</u>	3,500 Bu	<u>AC</u>	Oct 31 4:00 PM	~
<u>318159</u>	Soybeans	Demoville	Sell	Oct 31	\$16.5000	E	5,000 Bu	<u>AC</u>	Oct 31 4:00 PM	~
<u>318154</u>	Corn	Main Location	Sell	Oct 31	\$7.7500	E	6,000 Bu	<u>AC</u>	Oct 31 4:00 PM	~
<u>314814</u>	Corn	Demoville	Sell	Oct 31	\$8.00	<u>C</u>	5,000 Bu	<u>AC</u>	Oct 31 4:00 PM	~
				Closed	Offers					Top
ID↓	Commodity	Location	Type	Delivery By	Price		# Units	Status	Expires	Action
<u>318194</u>	Corn	Main Location	Sell	Oct 31	\$7.0175	<u>C</u>	5,000 Bu	Α	Oct 31 4:00 PM	✓
318179	Corn	Demoville	Sell	Oct 31	\$-0.5500	<u>B</u>	10,000 Bu	E	Oct 5 2:00 PM	✓
<u>315134</u>	Corn	Main Location	Sell	Oct 31	\$7.4750	E	5,000 Bu	A	Oct 31 4:00 PM	✓
315129	Corn	Demoville	Sell	Oct 31	\$7.4750	E	5,000 Bu	Δ	Oct 31 4:00 PM	✓
312294	Corn	Demoville	Sell	Oct 31	\$7.6975	E	2,000 Bu	A	Oct 31	✓

Show Hidden Bids Update Display

V

5,000 Bu

	Status Symbol Legend	Top
A:	Accepted Offer	
AC:	Acknowledged (Firm Offer that has not yet been purchased due to market conditions)	
C:	Offer has been countered	
W:	Offer has been withdrawn	
O:	Open Offer	
D:	Declined Offer	
E:	Expired Offer	

\$10.00

	*Offer Types Top
C:	A standard offer against the cash price of the bid.
F:	An offer against the prices of the futures contract the bid is based on.
B:	An offer against the basis of the bid, the difference of the bid's cash price and the price of the futures contract it
	is based on.



Offer Monitor

- Closed Offers are all the Accepted, Withdrawn or Expired offers
- Clicking the Offer ID# will open the Offer Detail History for the producer's offer
- Offers can be Hidden by un-checking the check box and clicking Update Display
- Status Symbol Legend provides a definition for the producer to know what everything means
- *Offer Types provides a definition for each Offer type that the producer has

				Closed	Offers					Top
ID↓	Commodity	Location	Type	Delivery By	Price		# Units	Status	Expires	Action
318194	Corn	Main Location	Sell	Oct 31	\$7.0175	<u>C</u>	5,000 Bu	A	Oct 31 4:00 PM	V
318179	Corn	Demoville	Sell	Oct 31	\$-0.5500	<u>B</u>	10,000 Bu	E	Oct 5 2:00 PM	✓
<u>315134</u>	Corn	Main Location	Sell	Oct 31	\$7.4750	<u>F</u>	5,000 Bu	A	Oct 31 4:00 PM	✓
315129	Corn	Demoville	Sell	Oct 31	\$7.4750	E	5,000 Bu	A	Oct 31 4:00 PM	✓
312294	Corn	Demoville	Sell	Oct 31	\$7.6975	E	2,000 Bu	A	Oct 31 4:00 PM	✓
308089	Corn	Main Location	Sell	Oct 31	\$10.00	<u>C</u>	5,000 Bu	W	Oct 31 4:00 PM	✓

Show Hidden Bids Update Display

	Status Symbol Legend	Top
A:	Accepted Offer	
AC:	Acknowledged (Firm Offer that has not yet been purchased due to market conditions)	
C:	Offer has been countered	
W:	Offer has been withdrawn	
O:	Open Offer	
D:	Declined Offer	
E:	Expired Offer	

	*Offer Types Top
C:	A standard offer against the cash price of the bid.
F:	An offer against the prices of the futures contract the bid is based on.
B:	An offer against the basis of the bid, the difference of the bid's cash price and the price of the futures contract it
	is based on.

Here is the offer we just made appearing in the Acknowledged Offers section of Portal. As you can see, the hedge order has already been filled at a higher price than was needed and the higher fill price has been passed on to the Producer

TELVENT Hosting Solutions

Offer Search: Enter Offer # or Name Go OCTOBEL O. ZOTZ 1.47 FIN

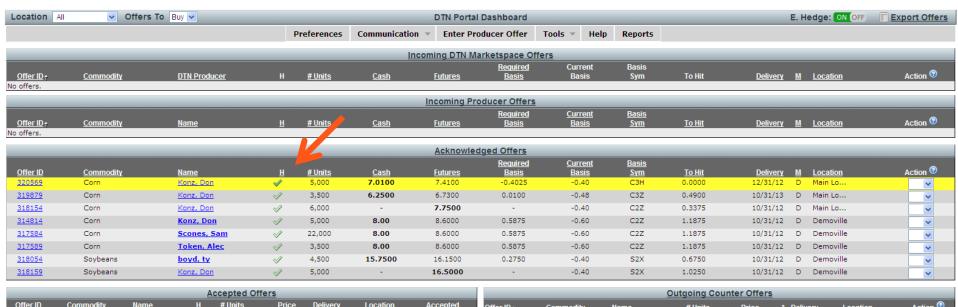
Last Update

10/8/12

10/8/12

Order More

Main Menu | View Home Page | User Guide | FAQs | Support ABC Grain Company



OHO! ID	Commodity	<u>itamo</u>		n ointo	11100	DONTON	Location	Moodploa	<u>Uner iD</u> ↑	Commodity	<u>name</u>	# Units	<u>Price</u>	" <u>Delivery</u>	Location	Action •
<u>318194</u>	Corn	Konz	V	5,000	7.0175	10/31/12	Main	10/8/12	No offers.							
				Total Bou	g <u>ht</u>							Outgoing I	Private Bid	<u> s</u>		
Commodity		Туре			# Units E	Bought	Avei	rage Price	Commodity	# Uni	<u>ts</u>	Cash	<u>Basis</u>	Location	Expires	
Corn		Cash			5,00	00		\$7.02	No offers.							
Corn		Total Units			5,00	00		-								

Total Sold Expired, Withdrawn and Declined Offers Type # Units Sold Average Price Commod Commodity Price * Location Nothing sold today. 293339 Corn 5.5000 C Main Loc... Konz, Don 299469 6,000 5,5000 C Main Loc.. Corn Konz, Don Billable Transaction Balance Bushels 19,70

Symbol Legend A = Accept | AC = Acknowledged (aka, Accepted Conditionally) as a firm offer that has not yet been purchased due to market conditions | H = Hedge offer | CH = Cancel Hedge Order | ADJ = Adjust Offer | C = Counter | D = Decline Action Symbols:

Tons

Offer Status Symbols: 😘 = Counter Offer | 🍙 = Offer originated from DTN Marketspace | Bold Producer Name = offer originated from Administrator | 🔘 = Comments 🥒 = Filled Hedge Order 🛷 = Open Hedge Order 🎸 = A "parked" hedge order waiting for the market to open * Offer Type Symbols: C - A standard offer against the cash price of the bid.

F - An offer against the prices of the futures contract the bid is based on. B - An offer against the basis of the bid, the difference of the bid's cash price and the price of the futures contract it is based on. Delivery Method D - Delivered

Symbols: P - Pick Up





Reports Tab

From Portal Dashboard



Create Reports or Use Pre-defined Reports

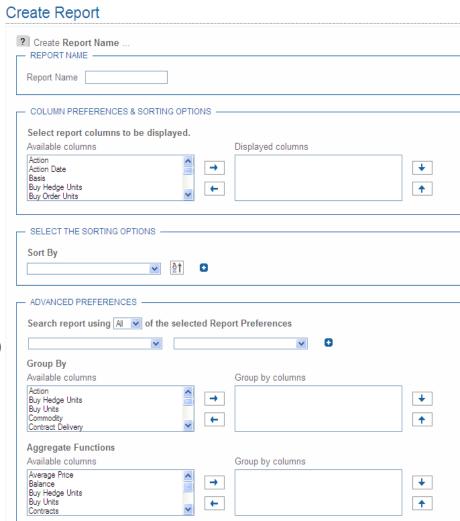
Custom Reports

- Create your own Report
- Copy Pre-defined Reports and Customize

Pre-defined Reports

All reports can be dragged to another monitor

- Acknowledged Offer Summary
- Accepted Offer Summary
- Acknowledged Offer Position Report
 - Aggregates by Commodity, Offer Type, Symbol & Futures Required Price
 - Allows Hedge Admin to maximize the use of Full Contracts by aggregating unhedgeable quantities together, since many offers are of the same price
 - Balance value is link to list of offers in Position(row)
 - Can Accept all offers in Position with one click
 - Can also Hedge a long Balance from report
 - Mini- contracts are never used when Balancing a Position
 - It is best to drag this report to another monitor
- Hedge Order Report
- Filled Hedge Order Report





Pre-defined Acknowledged Offer Summary

TELVENT Hosting Solutions

Demo Grain Company March 20, 2012 3:06 PM

| Create Report 🔻 | Custom Reports 🔻 | Acknowledged Offers Position Report 🔻 | Acknowledged Offers Summary 🔻 | Accepted Offers Summary 🔻 | Hedge Order Report 🔻 | Filled Hedge Order Report

Home: Reports > Acknowledged Offers Summary



Acknowledged Offers Summary

Copy

? The Reports section contains pre-defined reports with sortable columns. These can be dragged to another monitor...

CSV | Export excel

Commodity	Symbol	Offer Type	Sell Units	Buy Units	Buy Hedge Units	Sell Hedge Units	Balance	Average Price
Corn	C2K	Cash	10,000	8,000	0	10,000	-12,000	6.5333
Corn	C2K	Total Units	10,000	8,000	0	10,000	-12,000	6.5333
Corn	C2Z	Cash	0	14,000	0	10,000	4,000	5.5000
Corn	C2Z	Total Units	0	14,000	0	10,000	4,000	5.5000
Corn		Cash Total	10,000	22,000	0	20,000	-8,000	6.0166
Corn		Total of All Offer Type	10,000	22,000	0	20,000	-8,000	6.0166
Soybeans	S2K	Cash	0	1,000	-	-	1,000	13.5000
Soybeans	S2K	Total Units	0	1,000	0	0	1,000	13.5000
Soybeans	S2X	Cash	0	7,000	0	2,000	5,000	13.0000
Soybeans	S2X	Total Units	0	7,000	0	2,000	5,000	13.0000
Soybeans		Cash Total	0	8,000	0	2,000	6,000	13.2500
Soybeans		Total of All Offer Type	0	8,000	0	2,000	6,000	13.2500



Pre-defined Acknowledged Offers Position Report

This report can be used to manage all your Acknowledged Offers in a Long & Short fashion because it automatically aggregates everything into groups and when the Electronic Balance switch is ON, it will keep everything hedged within your thresholds. It is also best to drag this report to another monitor or Restore Down this report and the dashboard

TELVENT Hosting Solutions

Demo Grain Company April 5, 2012 8:57 PM

| Create Report ▼ | Custom Reports ▼ | Acknowledged Offers Position Report ▼ | Acknowledged Offers Summary ▼ | Accepted Offers Summary ▼ | Hedge Order Report ▼ | Filled Hedge Order Report ▼ |

Home: Reports > Acknowledged Offers Position Report

Acknowledged Offers Position Report



Copy

? The Reports section contains pre-defined reports with sortable columns. These can be dragged to another monitor...

CSV | Export excel

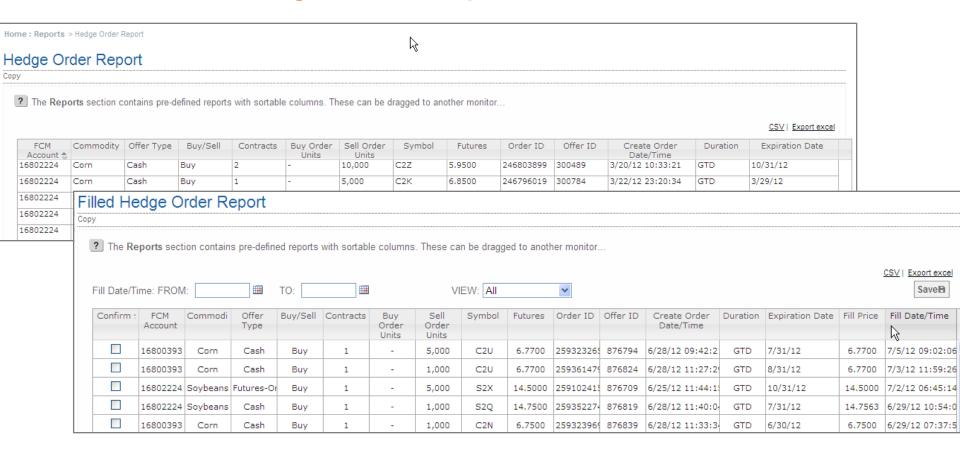
Commodity	Offer Type	Symbol	Futures Required	To Hit <code-block></code-block>	FCM Account	Earliest Expiration	Buy Units	Sell Hedge Units	Sell Units	Buy Hedge Units	Balance	Contracts	Action
Soybeans	Cash	S2K	14.3400	0.0000		4/30/12	5,500	5,000	0	0	500	1	V
Soybeans	Cash	S2Q	14.5000	0.2075	16802224	7/31/12	14,000	15,000	0	0	-1,000	3	L _A
Corn	Cash	C2Z	5.8500	0.3475	16802224	10/31/12	15,500	15,000	0	0	500	3	H
Corn	Cash	C2K	7.1500	0.5675	16802224	4/30/12	3,000	5,000	0	0	-2,000	1	~

View 1 - 4 of

View detail									
Offer ID	Buy/Sell	Name	To Hit	Units	Hedge Units	Expiration Date	Order Status	Fill Price	
301869	Buy	Don Konz	0.3475	3,500	5,000	10/31/12	NEW	-	
301999	Buy	Sam Scones	0.3475	2,000	5,000	10/31/12	NEW	-	
302004	Buy	Harvey Wallbanger	0.3475	7,000	5,000	10/31/12	NEW	-	
302009	Buy	John Smith	0.3475	3,000	-	10/31/12	NEW	-	



Pre-defined Hedge Order Reports



Filled Hedge Orders can be marked Confirmed and then filtered by Confirmed, Unconfirmed or All.

Hedge orders may be listed multiple times if they have more than one offer associated with them





Publishing Bids

From Admin Site

ABC Agri Services

Main Menu | View Home Page | User Guide | FAQs | Support



Attention

- 1 New User Request
- 1 New Incoming Producer Offer

Content Management

- Update Your Web Site Pages
- Manage Catalog Orders
- Manage Portal Application
- Publish Cashbids
- File and Image Maintenance
- Advertisement Maintenance

Web Site Administration

- Select New Web Site Template/ColorScheme
- Organize Dynamic Navigation Menus
- Modify DTN Menus and Quotes
- Miscellaneous Features
- Select New Home Page Content Item
- Poll Maintenance

Update & Communicate With Web Site Users

- Email Messaging
- Text Messaging
- User Bulletin
- Message History
- Add/Update Users
- · Add/Update User Groups
- Manage External Account Data Collections
- . Full Site Security

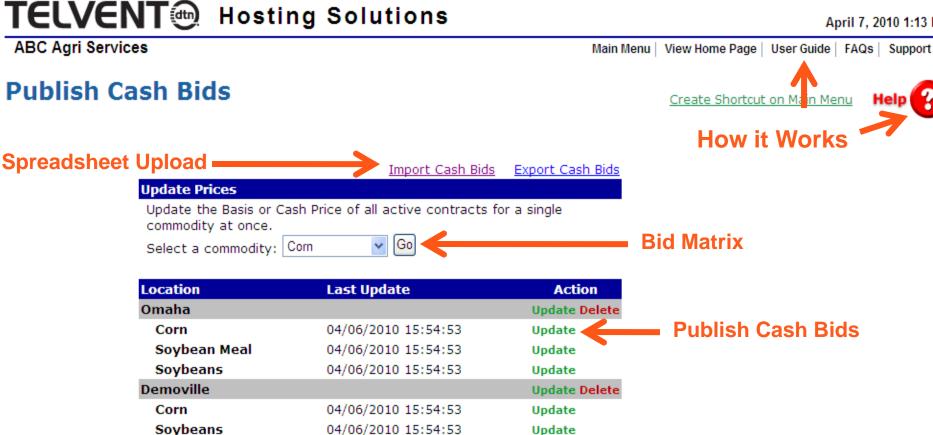
Update Administrative Users

- Add/Update Administrative Users
- Add/Update Administrative User Groups

Login with your Username & Password;

3 methods to post your bids

- Publish Cash Bids
 - Create all Locations and Commodities per Location
- Bid Matrix
 - Adjust Cash or Basis levels with use of arrow keys
- Spreadsheet Upload (Import of Cash Bids)
 - Download the Example File to use for updating bids
 - Or link download file to your current bid sheet for easy spreadsheet uploading



Change Location & Commodity Order

Preferences

Add a Location

Edit Additional Cash Bid Preferences

Daily Cash Prices Delivery Preferences



Professional Services will provide training on setting up and using your Portal



Publish Cash Bids

Cash Bids Administration

- Eliminate fat finger errors and reduce time when adjusting your bids rather than re-keying in the data each time
- Click individual Basis cell and use arrow keys on your keyboard to adjust prices and then hit your Tab key to move to next cell below.

<u>Delivery</u> <u>Ending</u>	Delivery Label	Futures Contract	Contract Close	Basis	Cash Price	Last Update	Calc Price* Using	Display	Homepag Visibility
10/31/12		C2Z 💌	7.4200	G -0.4000	7.02	10/03/12 10:32	Basis 💌	Yes 💌	
11/30/12		C2Z 🕶	7.4200	C -0.3600	7.06	10/03/12 10:32	Basis 💌	Yes 💌	
2/31/12		СЗН 🕶	7.4200	C -0.4000	7.02	10/03/12 10:32	Basis 💌	Yes 💌	
1/31/13		СЗН 🕶	7.4200	C -0.4500	6.97	10/03/12 10:32	Basis 💌	Yes 💌	
2/28/13		C3H 🕶	7.4200	C -0.4300	6.99	10/03/12 10:32	Basis 💌	Yes 💌	
3/31/13		C3K 🕶	7.3625	C -0.4600	6.9025	10/03/12 10:32	Basis 💌	Yes 💌	
9/30/13		C3Z 🕶	6.2475	C -0.4900	5.7575	10/03/12 10:32	Basis 💌	Yes 💌	
0/31/13		C3Z 🕶	6.2475	G -0.4800	5.7675	10/03/12 10:32	Basis 💌	Yes 💌	

The Calc Price Using field operates as follows:

Cash Price - indicates that the Cash Price entered will be displayed throughout the site and will NOT automatically change with the futures price. However, the Basis figure will be adjusted reflecting the difference between the current contract price and the Cash Price.

Basis - indicates that the Basis entered will be used with the Contract Price to automatically change the displayed Cash Price such that Cash Price is the Contract Price plus the Basis. (The Basis is often negative, resulting in a Cash Price less than the Contract Price.)

Note - The contract price used can either be the previous session's settlement (closing) price, the last price, or the most recent price between the regular, day-traded contract and the overnight, electronically traded contract. The price used is controlled by the settings of this commodity, which can be changed in the <u>Cashbid Location</u> page. See the <u>User Guide</u> for more information.

Update Corn

Cancel

Active Only

Show All



Bid Matrix

- To eliminate fat finger errors and reduce time, use one of the following methods to adjust your bids more efficiently rather than re-keying in the data each time
 - Use the arrow buttons on the screen to adjust all bids per Delivery period or per Location
 - Click individual cell and use arrow keys on your keyboard to adjust prices and then hit your Tab key to move to next cell
 - Remember to click the Update Bids button at bottom of page before leaving

Cash Bids Price Matrix

Create Shortcut on Main M

Customize Cash Bid Type Display

Publish Cash Bids

Cash Bid Page Display

(CBOT) Prev Close Last Chg
@C2Z 7420 7420 7414 © -4
@C3H 7420 7420 7412 © -6
@C3K 7362 7362 7352 © 10
@C3Z 6246 6246 6244 © -2
© - Mouse over for last update.
All quotes are delayed snapshots
Click here for info on Exchange delays

Below is a table of all active **Corn** contracts. You can switch to a different commodity by selecting it from the **Commodity** drop down list. The table is currently displaying the **basis** of each contract. To display the cash prices, select Cash Price from the View/Edit drop down list.

Contracts which use a fixed cash price are darkened; you will not be able to edit the basis of these contracts. When the cursor is in a text box, pressing the up and down arrows with change the price by +/- 0.01 (a penny). Mouseover a text box for details on the contract.

Use the ▲ and ▶ buttons to change all prices by the selected increment.

Commodity: Corn View/Edit: Basis V

Change All Prices By ± .0100 V

Delivery Ending	↑ ↓ 10/31/12	↑ ↓ 11/30/12	↑ ↓ 12/31/12	↑ ↓ 1/31/13	↑ ↓ 2/28/13	↑ ↓ 3/31/13	↑ ↓ 9/30/13	↑ ↓ 10/31/13	↑ ↓ 11/30/13	Action
↑ ♦ Main Location	-0.4000 💆	-0.3600 💆	-0.4000	-0.4500	-0.4300 🛎	-0.4600 💆	-0.4900 🛎	-0.4800 💆		Edit Contracts
↑ ↓ Demoville	-0.6000	-0.6400 🗷	-0.6300	-0.7000 🗷	-0.7400 💆	-0.7800 💆	-0.7000 💆	-0.8700 💆	-0.8200	Edit Contracts



Spreadsheet Upload

Upload Cash Prices

Create Shortcut on Main Menu



Publish Cash Bids Cash Bids Price Matrix Cash Bid Preferences

Upload a properly formatted CSV file to update any or all of your basis or cash bids. Download the example file to see all of your current basis or cash bids in the proper format. If you have an existing spreadsheet with your bids, you can use it to create a properly formatted CSV file that you can upload.

Upload CSV File

Browse...

Upload Cash Prices

Download example file



4 After you upload your file, the Results will be shown here to notify you of any issues. The History keeps your last 5 uploaded files for documentation.

Upload History

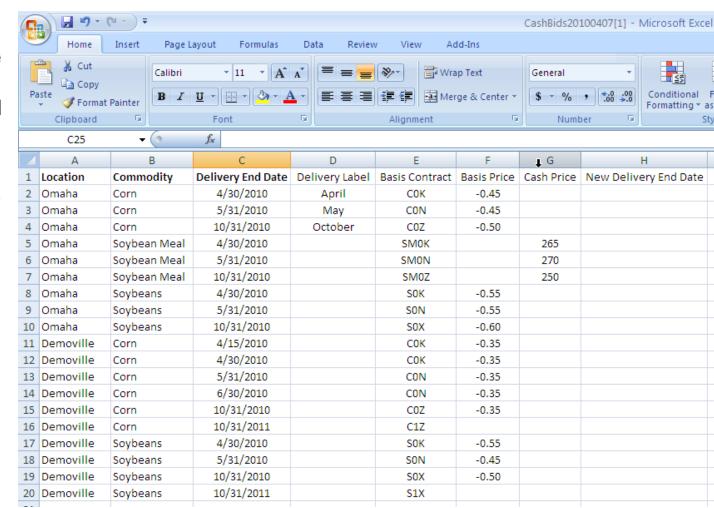
	FILENAME	SIZE	DATE	UPDATES	INSERTS	ERRORS
*	My Bid Sheet.csv	958 bytes	3:54 PM	20	0	0
*	My Bid Sheet.csv	958 bytes	2:34 PM	20	0	0
•	My Bid Sheet.csv	958 bytes	1:22 PM	20	0	0
*	My Bid Sheet.csv	958 bytes	4/6/10	20	0	0
•	My Bid Sheet.csv	958 bytes	4/5/10	20	0	0





Spreadsheet Download Example

- Download example provides the exact format that the Upload CSV file needs to be.
- The first 3 columns are required and will require data
- The next four columns are required but data in each cell Is optional
- The last column is optional



ABC Agri Services

Main Menu | View Home Page | User Guide | FAQs | Support

Upload Cash Prices

Create Shortcut on Main Menu



Publish Cash Bids Cash Bids Price Matrix Cash Bid Preferences Upload a properly formatted CSV file to update any or all of your basis or cash bids. Download the example file to see all of your current basis or cash bids in the proper format. If you have an existing spreadsheet with your bids, you can use it to create a properly formatted CSV file that you can upload. Browse to find your Browse. Upload CSV File saved CSV file to upload Upload Cash Prices Download example file ♠ After you upload your file, the Results will be shown here to notify you of any issues. The History keeps your last 5 uploaded files for documentation.

Upload History FILENAME SIZE DATE UPDATES INSERTS ERRORS 0 My Bid Sheet.csv 958 bytes 3:54 PM 20 0 My Bid Sheet.csv 2:34 PM 20 0 0 958 bytes 1:22 PM 0 0 My Bid Sheet.csv 958 bytes 20 0 My Bid Sheet.csv 958 bytes 4/6/10 20 My Bid Sheet.csv 958 bytes 4/5/10 20 0 0