



RAY-CARROLL COUNTY GRAIN GROWERS, INC.

Continuing the equity revolvment from Ray-Carroll County Grain Growers, Inc.

From the earnings of the company we build and maintain facilities and equipment, pay patronage, and revolve equity. We also have a significant part of our investments dependent upon the MO River flood plain; so our balance sheet has to be strong. Past investments are performing well, our balance sheet is strong, and with efficient operations we can continue distributing cash. With that said, your board of directors has approved revolving **EIGHT** years of the past equity you have earned and that check is enclosed. Income taxes are paid when patronage is earned so **NO** taxes are due for this distribution.

Catching up on the years outstanding is one of the goals we have stated in the past. This year we are able to make large strides in fulfilling that commitment by revolving out all equity prior to 2009. This revolvment puts over \$4,300,000 back to our coop members and brings the oldest equity date up to the year 2009. The oldest equity in your cooperative is now within a ten year window.

Your company's history since the founding in 1931 is a great success story.

- Investment per member is still only \$10 each and that can be paid simply by doing business.
- No direct investment is required for ownership, again simply do business at your company.
- With good service and investments, the more business we can do the more we can return.
- The company's value and your returns continue to build as we add assets to provide service to you.

The previous three years patronage has averaged 21.2 cents per bushel on grain, 15.33% back on storage and drying, and 6.66% of the cost back on agronomy products and merchandise for our retail customers. Patronage has been much higher than members business as earnings from investments at Elevator D in St Louis, Biofuels, and SME are all lumped into payments to our members. Patronage checks for your business in fiscal year 2018 will be issued separately in December.

All of your patronage, both the immediate cash and later revolvment of equity, is real money. Yes we expect to ultimately pay back every dollar of patronage you have earned. As you decide where to do your business the patronage and equity from Ray-Carroll should make us your most economical choice.

Thank you for your past business and we look forward to building a better future with you by continuing to improve and grow your cooperative.

Sincerely,
Your Board of Directors and management team.