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Thinking Seed: Selecting for 2008

By Brian Kohlenberg *Retail Seed Sales Manager* • bkohlenberg@landolakes.com

Harvest is well underway, and it looks like a good one. From north of Webster to south of Watertown, it's satisfying to see the culmination of skillful seed selection and crop management being rewarded by the marketplace. Thanks for the opportunity to work with you; know that Watertown Co-op values this relationship.

The 2008 seed season has an extremely promising lineup of technologies. We've got a scope of genetics specifically produced to provide outstanding yield potential for this country. Below are some recommended hybrids that have performance traits to work very well in your fields:

Dekalb® corn hybrids:

- DKC 42-91 VT3 *New*
- DKC 43-27 VT3 *New*
- DKC 46-60 VT3
- DKC 49-32 VT3 *New*

Croplan Genetics® corn hybrids:

- 2924VT3 *New*
- 3114RB
- 3624VT3 *New*
- 3824VT3

The bulk soybeans we'll be carrying at the Watertown and Webster locations have been selected because of the success they have on the soils of these areas and the local growing conditions. We're pleased to be offering custom treating and inoculation services at the new bulk facility in Webster now.

Watertown bulk soybean varieties:

- AG1102
- RT1100
- AG1702

Webster bulk soybean varieties:

- AG0803
- AG1102

Please give me or any of our agronomists a call for more information on any seed. A very good way to evaluate next year's seed inputs is to compare this year's harvest using our weigh wagon. Call us and we'll get it out to you and run some side-by-sides on your corn. Keep checking our website for updated plot harvest information. Thanks, and keep on harvesting safely. ●

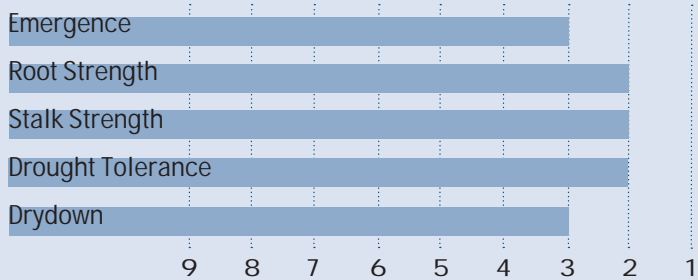
Earn Value With Early Orders

Order 24 units of Dekalb® corn or 100 units of Asgrow® soybeans before December 7, and you'll earn a great looking coat. Stretch your seed dollar while buying proven Croplan Genetics® Triple Stack hybrids. Growers who purchase a minimum of 24 units of Triple Stack will receive a \$24 per unit discount, up to a 108-unit maximum. This program is available through mid-January, so take advantage of the yield protection value of Croplan Genetics. ●

Select Recommended Corn Hybrids



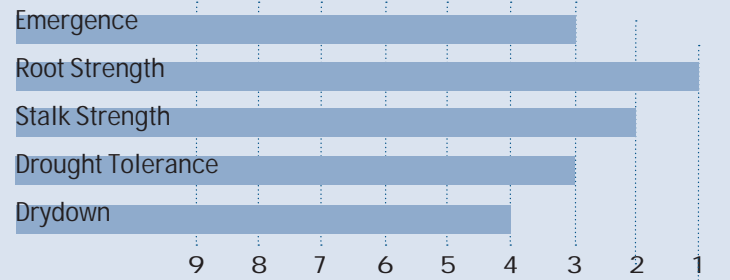
DKC43-27 (VT3) 93 RM



- Very good yield performance, especially under challenging growing conditions
- Excellent stalk and root strength
- Early flowering
- Smaller plant type for reduced residue after harvest



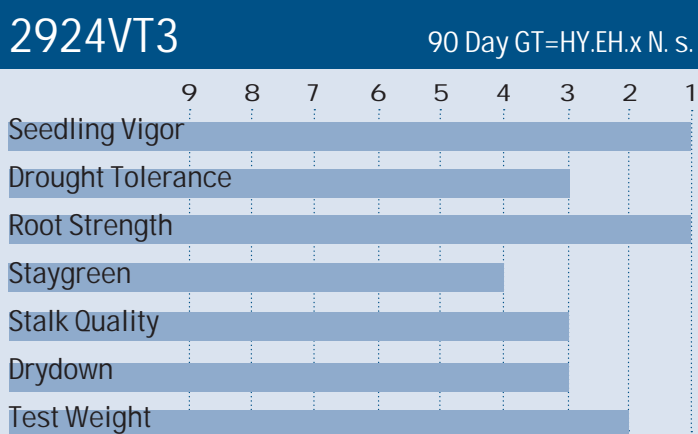
DKC46-60 (VT3) 96 RM



- Excellent root and stalk strength
- Excellent emergence and seedling growth allow this corn to be planted early
- Very good staygreen and harvest appearance in the fall
- Smaller plant type for reduced residue after harvest



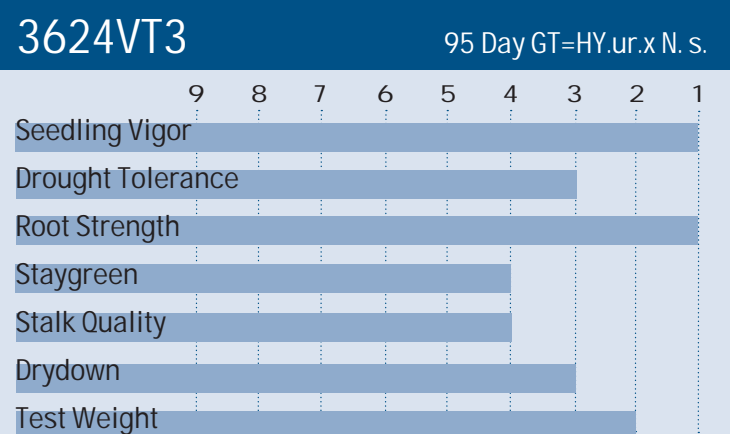
2924VT3 90 Day GT=HY.EH.x N. s.



- Strong yield performance, especially as it is moved north and west
- Exceptional roots, seedling vigor, and emergence; excellent grain quality and high test weight
- Average staygreen and stalks; semi-flex ear type for medium to high populations



3624VT3 95 Day GT=HY.ur.x N. s.



- Strong performance in high-yield environments, especially in WI and MN
- Exceptional roots, excellent seedling vigor and test weight
- With only average stalks, staygreen, disease tolerance, and drought tolerance, this is a WI and MN hybrid.

Getting the Most Production From Inputs



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Begin your 2008 crop year with a soil test this fall. Fertilizer recommendations can then be developed to maximize your nutrient dollars. It's going to be another challenging year for the fertilizer marketplace, and we want to make sure you receive the most return on this investment.

The fertilizer market remains volatile. We're doing the best job we can in sourcing supplies at the most economical rates possible. However, we know these are still tough prices to manage into cash flows. Right now, fertilizer supplies are not too much of an issue.

For a variety of reasons, we are urging patrons to consider fall fertilizing, especially your P and K needs. Agronomically, this is the optimum time to apply these two nutrients, and fall pricing tends to be a better value. It will also reduce the pressure from spring rush challenges. Remember spring 2007? I think we all want to avoid the weather-induced delays that were experienced. Fall fertilizing is one solution.

We are asking growers to step up their communication with us, especially about fertilizer and crop protection products. We have seen manufacturers transition to inventory control systems, so planning ahead of product needs is becoming very important. Estimates of what you'll need are a great help to the purchasing power of your cooperative. Communication is never a bad thing, so please give us a call. We'll also be able to provide you with our prepay pricing.

Strip tilling is underway with our 24- and 16-row machines. Both units are variable rate-capable, so please give us a call for more information or to get on the list.

This past season has been a 'poster child year' for the advantages of variable rate applications. Across fields,

we've seen excellent yields in some areas while other field areas harvested many less bushels. So why feed high-priced fertilizer to areas in a field that have known production issues? Variable rate application will better utilize your fertilizer dollars. Let's talk about how variable rate can work for your operation.

We're seeing a growing use of variable rate seeding. Less productive, droughty areas in a field benefit from having a decreased seed population. That causes less stress on plant numbers and creates a healthier plant. With today's seed prices, getting each seed to grow to its maximum potential is crucial. We can write variable rate maps for all planter types.

Call for more information on any of these topics. We want to help you achieve more production and value from your crop inputs. ●



The plot tour root dig provided some useful information about corn hybrids.

2007 HARVEST POLICIES

MOISTURE DISCOUNTS AND DRYING CHARGES

CORN

- The drying charge will be 0.04¢ per point above 15.0%, with a shrink factor of 1.4% per point above 15.0%.
- All cash and contracted corn will be dried and shrunk to 15.0%.
- All stored and delayed priced corn will be charged drying above 15.0%, and the shrink will be taken down to 14.0% moisture.

SOYBEANS

- The moisture discount will be 1.5% shrink per point above 13.0% moisture.
- Drying is 0.04¢ per point above 13.0% moisture.

DELAYED PRICING STORAGE RATES FOR CORN AND SOYBEANS

- Charges will be 0.04¢ per bushel per month.
- No minimum fees.
- Fees will be prorated from unload date.

Feed Department News

By Jon Hegge *Feed Department Manager* • jon.wce@midconetwork.com

All of us at the feed mill hope you had a great summer and some quality time spent with family, either on vacation or maybe just some good times at home. With the kids now off to school and extra-curricular activities underway, it just seems like our days keep getting busier.

The first month after a calf is weaned is crucial to profitability. Proper feeding choices at weaning time pave the way for efficient performance and healthy production. We carry the products that will help you get off to that great start in the feedlot.

Stress Care Supplement B500 contains added potassium to help replenish fluids lost from the stress of weaning and transportation. Stress Care also jumpstarts the animal's immune system by rapidly replenishing depleted trace minerals. Feed this product at 1 to 1.5 pounds per head per day for 10 to 14 days.

We also carry an HCP Stress tub that provides free-choice consumption for animals in the lot. Both products work well. Stop in anytime with questions. We can work with you in selecting the right feeding program to transition your calves through weaning.



We carry the products that will help you get off to that great start in the feedlot.

Another product to consider is Aureomycin® 10-gram crumbles for top dressing, which helps with health and respiratory issues. The product has a zero withdrawal at all feeding levels. Aureo® will control bacterial pneumonia that is prevalent from shipping cattle. We also carry Amprovine crumbles for treatment of coccidiosis.

While it's important to prioritize the health of your calves, don't forget what produced them: that cow herd out on pasture. We've got just the right mineral program for your herd as the seasons progress. We are also carrying a 20% protein cube that may work well in your winter feed management program.

Remember though, we're not just a source for cattle nutrition products and service. We also have a full line of products and nutrition-related services for dairy, swine, horses, and sheep. Stop in or call us at 605-886-4406 to talk livestock nutrition.

We appreciate your past and future patronage and look forward to helping you in any way we can. Have a safe and profitable harvest this fall. ●



Mission Statement: To profitably enhance the success of our patrons.



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Grain	605-886-5565
Seed	605-886-0054
Webster Branch	605-345-3366
Henry Branch	605-532-5812



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